

# CONLEY GRILLED FIVE HOURS BY LUTHER ROSSER

## REMARKABLE STORY IS TOLD BY NEGRO IN ACCUSING FRANK OF PHAGAN MURDER

Chief Witness for State Admits, Under Cross-Examination, That He Has Been Under Arrest Seven or Eight Times, and That Many Statements Made in His Three Affidavits Are False. Hangs His Head and "Fools With His Fingers" When He Lies, He Says.

### LOOPS MURDER NOOSE AROUND HIS OWN NECK TO ILLUSTRATE STORY

By Order of Judge the Court Is Cleared of Women and Children at Afternoon Session Owing to Revolting Testimony Given by Conley—Dr. Roy Harris, It Is Understood, Will Be Closing Witness Summoned by the Prosecution.

The long-looked-for sensation in the Leo M. Frank trial came Monday morning when Jim Conley, the negro sweeper formerly employed at the National Pencil factory, took the stand and told a revolting as well as dramatic story of what he claims to know of the murder of little Mary Phagan.

Following the telling of this story, parts of which can only be hinted at, Conley was placed under cross-examination by Luther Rosser. For five hours and a half the able attorney for the defense wheeled and coaxed and cajoled and used every tactic known to the legal profession to break down the fabric of the story and to tear the tale to tatters. He succeeded in confusing the negro as to minor details only. He failed to shake the foundation of the main story—which was that, on Saturday, April 25, Leo M. Frank had asked him to "look out" for him while he "chatted" with a young woman; that later Frank had called to him and told him the girl had "refused him" and that he had struck her. He then described seeing the body of the girl lying on the floor near her machine with a cord and a piece of cloth around her neck. She was dead.

He recited that Frank had asked him to help him dispose of the body and that he had taken it to the basement. He told of Frank's plan to have him burn the body. He told of writing the notes which were given to Frank and which were later found near the body. These things he told in a fashion so rapid it was difficult for the stenographers to follow him. During the

### Weather Prophecy

Georgia—Fair Tuesday and probably Wednesday; light to moderate variable winds.

Local Report.  
Lowest temperature . . . . . 63  
Highest temperature . . . . . 82  
Mean temperature . . . . . 74  
Normal temperature . . . . . 77  
Rainfall in past 24 hours . . . . . 0.00  
Deficiency since last month . . . . . 7.2  
Deficiency since January 1 . . . . . 1.18

STATIONS AND WEATHER.	Temperature.	Rain.	
	7 p.m.	High.	Inches.
ATLANTA, Clear.	84	93	.00
Atlantic City, Clear.	74	84	.00
Baltimore, Clear.	80	86	.00
Birmingham, Clear.	88	94	.00
Boston, Rain.	62	70	.20
Brownsville, Pt. Clear.	84	90	.00
Charleston, Clear.	70	84	.00
Chicago, Clear.	70	72	.00
Denver, Clear.	88	92	.00
Des Moines, Clear.	78	78	.00
Galveston, Pt. Clear.	84	84	.00
Hatteras, Clear.	88	92	.00
Jacksonville, Clear.	80	90	.01
Kansas City, Clear.	84	100	.00
Louisville, Clear.	82	88	.00
Memphis, Clear.	88	92	.00
Miami, Clear.	84	88	.00
Mobile, Clear.	90	94	.00
Montgomery, Clear.	88	92	.00
New Orleans, Clear.	88	94	.00
New York, Clear.	74	78	.00
Oklahoma, Clear.	84	88	.00
Pittsburg, Clear.	70	72	.00
Raleigh, Clear.	82	86	.00
Washington, Clear.	74	82	.00

## Scenes in Courtroom Monday While Conley Was on Stand



JIM CONLEY. On the STAND.

WOMEN SPECTATORS.

## PRESSURE BROUGHT BY UNITED STATES TO DEPOSE HUERTA

Ambassador Wilson Resigns and Ex-Gov. Lind Is Ordered to Mexico as Personal Agent of President.

## MEXICANS TO BE TOLD HUERTA MUST ABDICATE

Believed American Ban on Huerta May Force Resignation—Henry L. Wilson Asked to Keep Out of Mexico.

## MISSIONARIES ORDERED TO GET OUT OF MEXICO

Anderson, S. C., August 4.—Secretary of State W. J. Bryan, in a telegram marked "confidential," has instructed Dr. Pressley, treasurer of the board of missionaries of the Associate Reformed Presbyterian church, with headquarters at Due West, S. C., to order all missionaries of that church out of Mexico at once, as they are in peril.

Washington, August 4.—President Wilson today took the first steps in the policy through which he proposes to deal with the Mexican situation. He formally accepted the resignation of Ambassador Henry Lane Wilson, to take effect on October 14, and sent to Mexico City as his personal representative—but not accredited to the Huerta government—former Governor John Lind, of Minnesota, a lifelong friend of Secretary Bryan. The understanding is that when a stable government is established in Mexico Mr. Lind will be formally named as ambassador.

Lind's Mission Announced. President Wilson and Secretary Bryan had frequent conferences during the day. Ambassador Wilson had a long talk with Mr. Bryan and Chairman Bacon, of the senate foreign relations committee, discussed the situation with the president at the white house. But for the announcement of Mr. Lind's mission, no explanation of the policy to be pursued by the American government was forthcoming. The statement from Secretary Bryan read: "Ex-Governor John Lind, of Minnesota, has been sent to Mexico as the personal representative of the president to act as an adviser of the embassy in the present situation. When the president is ready to communicate with the Mexican authorities as to the restoration of peace he will make public his views.

"Governor and Mrs. Lind departed for Mexico tonight by rail, to proceed via New Orleans and Galveston. It became known that a further announcement would be made by President Wilson in a few days, possibly on the arrival of Mr. Lind in Mexico City. Huerta Being Urged to Resign. It is said the president is observing with keen interest the efforts of leading Mexicans to bring about peace and will offer no suggestions until these apparently prove futile. That Mr. Lind will be empowered to explain to all inquirers the unalterable opposition of the American government to the recognition of the Huerta administration expected to be a factor which may assist the situation. Prominent Mexicans have taken it upon themselves to try to persuade General Huerta to resign in favor of another provisional executive acceptable to all factions. Meanwhile arms and munitions of war from the United States will continue to be denied to the two warring forces and unless it is apparent that internal efforts to bring about peace succeed the United States will not render its services as a mediator. Mr. Lind undoubtedly will act in that capacity when the time comes. Declarations from both Huerta and

## There's Only One Way to Do a Thing.

That's the right way. And the right way is usually the easiest and best way. When you want clothes you go to shop that sells them and buy what you want. When you want a job you should look for similar tactics. Go where the jobs are offered. Read The Constitution and use Constitution want ads every day—until you find the job you want. There's no keeping you down if you're sincere. Others have found right place through The Constitution. There's no reason why you cannot do likewise. Our ad in this paper carries right with the business men of Atlanta because they know you pay for it. All of which only means that a business man you do business with can't get something for nothing.

## SENATE INDORSES CUT OF \$280,325 IN MONEY SHEET

Upholds Action of Committee in Making Outgo of State Equal to Income by Chopping 7 Per Cent Off Figures.

## SENATORS VOTE TODAY ON PENSION DECREASE

All Other Amendments Are Agreed To on Monday. University Accepts Smaller Appropriation.

The state senate completed half of the general appropriations bill as amended by the appropriation committee yesterday afternoon. There were many amendments offered to the bill and to the committee's amendments, but in every instance the action of the committee was sustained by a handsome majority.

The most animated fight of the day came over the amendment of Senator E. L. Smith, of the ninth, to completely strike the section giving \$30,000 to the State Medical college at Augusta and the effort of Senator M. C. Tarver, of the forty-third, to cut the appropriation to the Georgia Tech from \$80,000 to \$70,000 instead of \$74,400 as recommended by the committee. Both of these attempts were lost.

Committee Amendments Adopted. The following amendments of the committee were passed: University of Georgia, \$52,500 to \$48,725. Georgia Tech, \$80,000 to \$74,400. Georgia Normal and Industrial college, \$52,500 to \$48,725. Agricultural college at Dahlonega, \$21,000 to \$19,935. State Normal school at Athens, \$47,500 to \$44,175. State College of Agriculture, \$100,000 to \$93,000. Georgia Medical college, \$30,000 to \$27,900. Common school fund, \$2,550,000 to \$2,317,500. Preliminary due on instance of Georgia School for Deaf and Dumb, \$450. The following other amendments were passed: By Senator Tarver, of the forty-third, to decrease the number of dockkeepers in the house of representatives from five to four.

Amendments Lost 21 to 15. The amendment of Senator Olliff, of the fourth, to the committee's amendment, providing that the cut in the common school fund shall only be from \$2,550,000 to \$2,500,000, was lost by a vote of 21 to 15 after a lively debate. Senator Olliff deplored the fact that the poor people of the state were made to suffer at the hands of the state, while certain schools of higher education were given the same amount as they have been getting or even more in view of the fact that 7 per cent was cut from their appropriation which was raised in the house.

In all cuts the amount was 7 per cent of that given by the house and those institutions which had been granted a larger sum by the house benefited accordingly. Only one committee amendment remains to be considered, the cut from \$385,000 to \$310,150 in the pension fund, and judging from the attitude of the senate supported its committee Monday this decrease will in all probability be made today.

Only One Amendment Probable. Although many amendments have been sent to the desk, it is probable that the amendment of the committee decreasing the pension fund will be the only one that is passed by the senate. If the bill is passed as amended by the committee and from other amendments it will cut from the general appropriations bill the sum of \$280,325, approximately the same amount which is in excess of the anticipated revenue.

Probably the most striking incident of the session occurred when Senator R. T. DuBose, of the thirteenth district and a resident of Athens, made a short talk to the upper house seconding the motion to cut the maintenance fund of the University of Georgia from \$22,500 to \$18,725. Senator DuBose stated that he knew that the University of Georgia was perfectly willing to give up her share of money along with the other state institutions in the interest of the betterment of the financial condition of the state. "Of course," said he, "the university needs the money as much, if not more than most of our educational institutions, but at the same time when a serious crisis is facing our state I know it is willing to sacrifice itself for the state."

Senator Smith Explains Position. The amendment striking the \$30,000 from the Augusta Medical college was lost by a vote of 23 to 8. Senator Smith, of the ninth district, in support of his amendment striking the appropriation of \$30,000 to the Augusta Medical college, among other things, said: "At the last session of the legislature the trustees of this college came before the legislature and offered this college to the state as a gift, and I understand, that they stated they would ask for no appropriation. Now, at this, the very first session of the legislature after the property has been given to the state, they come and ask for \$30,000. The state now is having to appro-

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## RATE CASES WON BY GEORGIA TOWNS

Freight Rates to LaGrange, Carrollton and Vienna Declared Unjust—Will Cost Railroads \$4,000,000 Year.

Washington, August 4.—(Special.)—Commissioner Clements, in rendering the decision of the interstate commerce commission today in the LaGrange, Carrollton and Vienna declared unjust—will cost railroads \$4,000,000 a year, or a reduction of 10 per cent. The decision of the commission is of tremendous importance. It will cause a readjustment of rates throughout the south, and it is estimated to mean a loss to the railroads of \$4,000,000 or \$5,000,000 a year, or a reduction of 10 per cent. The decision does not prohibit lower rates to basing points which have water competition, or to Atlanta, which, by reason of competition has long been a basing point. It does condemn the existing so-called "arbitraries," or differences above the rates to basing points, and "differentials," or differences below the basic rates.

New Southern Rates Are Based. All rates to the south from the east are based on the rates from Baltimore and Louisville to Atlanta. The commission finds that the arbitrary increase of 27 cents to Carrollton, as compared to the Louisville-Atlanta rate is too high by 15 cents. It holds the arbitrary increase of 20 cents over the Baltimore-Atlanta rate is too high by 8 cents. In other words, taking the rail and water rates from Baltimore and Louisville, as controlling all these rates, it decides that the differentials shall not exceed 12 cents from east or west and that the arbitraries shall not exceed 12 cents. The basing point system of making rates is not condemned per se. The commission recognized the fact that trading centers and trade routes existed long before the establishment of railroads. This was recognized in fixing rates to interior

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## How Atlanta Is Affected By the New Express Rates

By John Corrigan, Jr. Washington, August 4.—(Special.)—Here are the new express rates from Atlanta to a selected list of cities, ordered by the interstate commerce commission, to become effective October 15. The rates ordered by the commission will undoubtedly be used as an argument for further reducing the parcel post rates. It is predicted that within five years the express companies will have been abolished entirely. The figures given below are a comparison of the present parcel post rates, present express rates and new express rates for packages weighing one, five and ten pounds. The last two columns are the present express rates and new express rates on 100 pounds of merchandise. The new limit for parcel post packages is twenty pounds, but this increase was ordered after the interstate commerce commission had made up its table of comparisons and these are not carried beyond the former eleven-pound parcel post limit.

From Atlanta To	1 Pound.		5 Pounds.		10 Pounds.		100 Pounds.				
	Parcel Post.	Present Ex. rate.									
Jacksonville	.07	25	27	60	28	52	75	35	235	1.15	
Chicago	.08	25	32	70	32	62	1.00	44	3.75	2.00	
St. Louis	.08	25	32	70	31	62	.90	42	2.25	2.45	
Nashville	.07	25	27	60	28	52	.60	35	1.75	1.75	
New Orleans	.08	25	32	65	31	62	.80	41	3.55	2.35	
Augusta, Maine	.10	30	24	46	75	37	91	1.10	55	5.00	3.70
Denver	.10	30	24	46	80	46	91	1.35	72	8.25	5.45
Spokane	.12	30	29	60	65	1.20	1.40	1.10	12.75	9.20	
Duluth	.00	30	25	37	75	40	75	1.35	61	6.00	4.30

## NEGRO IS SOUGHT BY ARMED WHITES

Residents of Lampkin Street and Vicinity Stirred by Attempted Assault Upon Girl 11 Years Old.

As the result of an attempted assault upon a little white girl 11 years of age, London Green, a negro, was sought for hours last night by a large crowd of white men. The attack took place in the home of the negro at 38 Lampkin street, about 7:30 Monday morning. The young girl was playing with her sister, age 13 years, on the porch of her home, which is directly across the

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## SENATE WAITING FOR HOUSE BILL

Will Start Work on Revision When Sheppard Substitute Is Transmitted—No Reconsideration.

There was no reconsideration of the Sheppard substitute by the house yesterday and the bill should be engrossed in time to be transmitted to the senate today. Chairman Miller, of the senate finance committee, said that his committee was waiting for the bill and would go to work on it just as soon as it is obtained from the house. It all depends now on the time required to copy the bill by one of the engrossing clerks of the house, and there seems to be no reason why the measure may not reach the senate today.

In speaking on the subject of tax reform, Senator Miller said: "It has not yet been determined whether or not the house bill will be simply amended or passed by substitute in the senate. It will not go through the finance committee without some provision being made for a tax commission or some form of state board to supervise tax returns of the whole state. I do not believe that the senate will accept a bill that makes no better provision for equalization than merely county boards of equalizers." Motion to Reconsider Withdrawn. When the house met yesterday morning Representative McMichael, of Marion, who had given notice of a motion to reconsider the Sheppard measure, asked the unanimous consent of the house to withdraw his motion so that the bill might be transmitted to the senate earlier. This was granted and there was no further effort made to reconsider the bill. An effort will be made to have the senate finance committee adopt the amendments of Mr. McMichael and Mr.

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rectal he was as calm and composed as it was possible for a human being to be.

When the cord, which was found around the little girl's throat, was handed him he placed it around his own neck to illustrate how it was tied, and as he did so his hands were as steady as if he was tying a scarf.

The story was one of the most remarkable that has ever been recited in the state of Georgia. On it the case of the state will stand or fall.

Explaining how he happened to be at the factory on Saturday he said he had been asked to "look out" for Frank while he was engaged with a young girl. This was no uncommon thing for him to do, he said.

### Watched Out Before.

On several occasions Frank had asked him to watch out for him to see that no one entered the building, he said; and he told of one occasion when he surprised Frank and a woman in a compromising attitude. According to this statement, the woman was seated in a chair and Frank was kneeling on the floor.

On one occasion he says Frank and another man were alone in the building with two women and he stood guard for them.

A significant feature was brought out by the state in regard to the writing of the notes, which have proved so baffling to the detectives. The state attempted to show that Frank knew Conley could write. This was objected to by the defense.

"Your honor," said Mr. Dorsey, "we expect to show that while the detectives were having Newt Lee write and getting specimens of Frank's writing, Frank knew that Conley could write, but never once informed the authorities of the fact."

### Will Conley Stand Up?

Will Conley be able to stand up under the terrific cross-fire of questions which will be hurled at him today?

That is the question which occupied every mind when court adjourned at 5:30 o'clock Monday afternoon.

Only a prophet could answer this question. Upon it depends everything.

During the cross-examination Conley admitted having been in jail seven or eight times—he could not tell how often.

Conley's statement on the stand Monday differed in many essentials from the three affidavits he had made. He admitted quite frankly that he had lied in some of the statements made in them, but he said

that all three contained elements of truth.

This morning at 9 o'clock Conley will once more be placed on the stand and it is safe to say he will be on the stand when court adjourns, unless the unforeseen takes place and he writes and collapses under the white heat of the fire through which he must pass.

### Dorsey Is Pleased.

When court adjourned Monday, Solicitor Dorsey expressed himself as pleased beyond expression with the way Conley had stood up.

While the defense had little to say, it was obvious that Monday's cross-examination was but the faintest forerunner of what is to come—the preliminary skirmishing to mix up the witness, to undermine him and to get him in condition for the big coup today.

### Room Cleared of Women.

After the noon recess, Judge Roan had the room cleared of women and children. There were fully 150 women and several small children in the room at the time and they displayed the keenest resentment that they were not permitted to remain. The testimony had been of such a revolting nature that Judge Roan deemed it no place for a woman to be.

Solicitor Dorsey at one stage of the afternoon proceedings showed evident displeasure at the attitude of Judge Roan and sharply snapped to a law book he was about to read from. Judge Roan had turned to listen to a question addressed to him by some one seated by his side.

The state will not close with Conley. Dr. Harris, whose illness prevented him from finishing his testimony as soon as he is well enough. It is understood that the state will endeavor to bring out much additional information as to the time of Mary Phagan's death.

### Conley Taken to Tower.

At the conclusion of Monday's proceedings Mr. Arnold asked that Conley be taken in charge by the sheriff and placed in the Tower, where no one could see him or talk to him. William Smith, his attorney, asked that he be allowed to see his food, and Judge Roan ordered that this be done, and he was removed to the jail in Chief Beavers' automobile. Just as he was leaving the courtroom he asked a reporter for some cigarettes. He was not nervous and was apparently in good condition.

### OPPOSES SEGREGATION OF RACES IN P. O. DEPT.

Washington, August 4.—Opposed to segregation of the races in the post-office department, Senator Clapp of Minnesota, today prepared to insist that Postmaster General Burleson explain the grounds on which a department order providing for such a separation of the white and negro employees was in contemplation.

The senator contends that the two races have worked together for a half century, and he does not believe any greater need exists for their separation now than at any time in the past. The proposed plan, Senator Clapp says, has been given to understand, would increase the expenses of the department by approximately \$150,000 a year.

While there have been no very strenuous complaints from employees of post-offices throughout the country, officials admit that vigorous protests against working with negroes have been filed by employees in the railway mail division. On long runs, the complaints have represented, while railway mail clerks frequently are compelled to eat and sleep with negro clerks. They have made a concerted effort to have this condition remedied.

The Best Hot Weather Tonic. GROVE'S TASTY CHILL TONIC enriches the blood and builds up the whole system, and it will wonderfully strengthen and fortify you in whatever the depressing effect of the hot summer. 50c.—(Adv.)

## Amazing Testimony of Conley Marks Crucial Point of Trial; Says Frank Admitted Crime

The crucial point of the entire case of the state versus Leo M. Frank, charged with the murder of little Mary Phagan, an employee in the National Penell factory, of which he was superintendent, came Monday morning when after putting one or two witnesses back on the stand to bring out minor points, Solicitor Hugh Dorsey called out, "Bring in Jim Conley."

The state had been gradually paving the way for the testimony of the negro sweeper who declares that Frank called on him to hide the body of the dead girl and told him that "he had struck her too hard," and as the darkey's name was called out a murmur ran through the crowded courtroom and several women spectators even clapped their hands together before the sheriff's deputies could restore order.

Jim Conley came in after a short wait. Police Chief James L. Beavers had brought the negro from the station house in his automobile and the negro came walking into the courtroom with the sheriff's deputies could restore order.

### Conley on the Stand.

After the usual questions to establish his identity the solicitor asked: "Do you know Leo M. Frank?"

"Yes, sir."

"Point him out."

The negro did so, indicating with his right hand the defendant who was sitting within a few feet of him.

"He told me to come back there Friday, April 25, of this year."

"Yes, sir."

"Tell about it and what was said?"

"Well, about 3 o'clock that day Mr. Frank came up to where I was at work and told me to come back Saturday morning that he had work for me to do."

"How long had you been working at the factory?"

"About two years."

"Had you ever gone back before for Mr. Frank?"

"Yes, sir," replied the negro.

"Did he give you any instructions about coming back Saturday?"

"No, sir. He told me to go back by 'instructions,'" said the witness.

"Well, did he tell you what he wanted you to do on Saturday when you came back?"

"He told me to come back there Saturday about 8 o'clock."

"Did you go?"

"Yes, sir."

"What time did you get there?"

"About half past eight."

"What time did you leave?"

"We both got there 'bout the same time."

"What was said?"

"Well, I said, 'Good mornin', Mr. Frank, an' he said, 'Good mornin', Jim.' I told him I was in the building right away. He then told me to go there rather earlier than he thought I'd be there and that he wanted me to watch the door for him, as I'd done lots of times before."

"Had you ever watched the door before?"

"Yes, sir."

"Why did you watch the door, what for?"

Frank Tested Negro.

"Well, when Mr. Frank would have young ladies up dere to chat with them I'd always watch the door for him while dey wuz chattin'."

"Well, I dunno 'bout dat, but dey wuz up dere to chat with them, but dey wuz what I had to watch for. If any nobdy could disturb 'em while he and de ladies wuz chattin'."

"How many times had you watched the door for Frank before that day?"

"I can't remember how many times, but it was lots o' times I'd done it."

"Well, tell us some particular time that you'd watched the door before."

"Well, I remember watchin' de door on last Thanksgiving day. Mr. Frank was a big, handsome lady up dere then and another man and another lady, too. They all stayed up in the factory while I watched de door."

"Well, go back to that day."

"Well, when Mr. Frank said I was dere too early I told him I'd go down to the Capital City laundry and see er pussion an' come back, and he said for me to be shore and be back in 40 minutes."

"Did you come back, and when did you next see Frank?"

"Well, sir, he told me to meet him on Forsyth street near Nelson street, dere, here Montag's is, an' I met him there."

"What time did you meet him there?"

"I dunno 'zactly."

"I 'bout what time was it?"

"Well, I wuz dere 'bout half past ten."

Met By Appointment.

"You met Frank there, which way did he come from?"

"He came on his way to Montag's."

"Did he say anything?"

"Yes, sir."

"What was it?"

"He said, 'Ha, ha, youse heres is you an' I said, 'Yes, sir, Mr. Frank is here all right.'"

"What he said he say then?"

"He told me to wait there for him while he went on to Montag's and he said he'd be right back."

"Did he come back?"

"Yes, sir, he come back in a few minutes and he told me to come on with him and I followed him down the street, going towards the factory."

"Did you go to the factory and no where else?"

"Well, sir, we stopped in at Curtis' drug store, dere, and Mr. Frank told me there a moment and I waited for him, an' then we went on down the street, me er followin' Mr. Frank and onct he looked back to say something to me an' he run into a little boy on the sidewalk and I members that cause the man what was with the baby to ok at me like he thought I done it, but the white man didn't say nothing and Mr. Frank and I went on to the factory and he told me to go sit on a box near a trash pile on the first floor, and I did that."

Arrangin' Signs.

"Then he said, 'Jim, there'll be a young lady up here to chat with me in a while an' I want you to watch the door while she are up there. I wants you to do jes like you allus do, he says, 'at when a lady comes up if an' I hear de door as the like er what you hear me whistle, you go an' unlock the door and get back some.'"

"Well, did you start to watching then?"

people before or after you and Mr. Frank came back to the factory from where you met him at Forsyth and Nelson streets?" asked the solicitor.

"It was after we come back," replied Conley.

"Well, what happened then?"

"Well, after de lady done lef, then Mr. Darley lef too."

"Well, go on, what happened next?"

"Well, a lady, she come in and went up the stairs and then a nigger come on. He was a nigger, a woman er peg-leg lighter, she went up the stairs and I waited around er white and Mr. Darley and Mr. Holloway bof came down and lef," and then Mr. Quinn come in and he went up stairs."

"He stays just er little while and he come down and lef?"

"Who came next?"

Mary Phagan Came.

"Den de lady, she came up and went up de steps."

"What lady?" asked the solicitor.

"Oh, she was Miss Stover."

"What is her name?"

"Miss Mary—Miss Mary Perkins. I allus called her," said the negro witness.

"Well, go on. I hears footsteps an' thought that two people was coming down de steps, but I hear the footsteps all pass the head of the steps and go back towards the back of the building, back towards the metal room an' after a little while I heard a lady scream back there an' then everything got quiet again."

"Well, what took place next?"

"Oh, I heard Miss Monte Stover, she come on in an went up the steps."

"How was she dressed?"

"She had on er rain coat an' tennis shoes."

"Did you ever seen her before? Did you know her?" asked Dorsey.

"Yes, sir; I'd seen her onct or twice befo' an' I knowed who she was."

"Do on, Jim," urged the solicitor.

"Do on, Miss Monte Stover, she come on down and everything was quiet and den I heard somebody tip-toin' from de back of the building towards the head of the stairs on the second floor, sounded lak dey wuz kinder runnin' on dey toes," he added.

"Then I heard somebody go back towards the metal room on dey tiptoes, skakin' an' hout dat time I dex dozed off an' I wuz dere some time later, I dunno how long 'twas, but I wuz Mr. Frank er stompin' on de floor above what waked me. I locked de door lak he done telse me to do when I heard him er stompin' an' finally he began to tip-toin' back de door and went back to my box and den in a few minutes I walked up dey steps."

"Did you see Frank then?"

Frank Was Scared.

"Yes, sir; I seed him. He was standin' dere in his office jes er shiverin' an' er rubbin' his hands together an' he was kinder scared."

"Did you look at his eyes?"

"Yes, sir."

"How did they look?"

"Dey was large and he looked funny 'bout de eyes."

"Did he see his face look?"

"His face was all red like."

"Is this the cord you saw?" asked the solicitor, displaying a small piece of wrapping twine similar to that found around the dead girl's neck.

"Well, it was cord jes like dat," replied the witness.

"What was said?"

"Well, sir, Mr. Frank asked me ef I'd seed er girl come up and I told him I'd seed her, but I didn't seed one of 'em go back down, but I hadn't seed the other go down yet. Then he said I never would see on of them go back down."

"He said that the little girl went up and he said she was with a man and he tried to stop him and when she tried to stop him he guessed he bit her too hard."

"Jim," he says to me, 'You know I ain't made de other men,'" added the witness.

"Had you ever seen that he was not made like other men?" asked the solicitor.

"Yes, sir."

"When?"

"Well, on las' Thanksgiving day, for instance, I seed him with a lady up there."

The negro sweeper then went on to describe in detail what he claims to have seen in regard to Frank and his consort with women and with girls in the factory and declared that what he was telling he had seen with his own eyes.

"Had you seen this often?" asked Mr. Dorsey.

"Yes, sir several times."

"In this factory?"

"Yes, sir."

Finds Girl Dead.

"Well, what did Frank tell you to do when you came upstairs?"

"He told me to go on back and get the girl and bring 'em up there, and I went back and found her lyin' there on her back with her hands kinder stretched out above her head and a cord tied round her neck."

"With a cord furnished by the solicitor, the negro showed the jury how he meant the cord was tied around the dead girl's neck."

"She was dead and when I saw that I went back to where Mr. Frank was in his office and told him that the girl was dead and he told me to go to get a piece of cloth and tie her up in it and take her downstairs to the basement. He said I could get a piece of dat baggin' like they wrap cotton in and that it was in er box on the first floor and I got it and went back to wrap her up."

"I took the young girl," the negro said, "an pulled her hands down to her sides and closed her feet together an' wrapped 'em back around her, and then I got kinder scared and went back to see Mr. Frank and I looked at er clock and it was four minutes to one."

"Then the solicitor's order Conley then pointed out on the floor on the cross section diagram of the building the spot where he had found the body."

"I went on and I walked up to Mr. Frank and told him that girl was dead an' he done lak I told him and he said, 'Shh,' the negro held up his hand as persons do when they warn another to stop talkin'."

The negro then pointed out where he had the bagging to wrap the dead girl in.

"I then rolled the dead lady over and went on and tied her up in the sack."

"Well, did you do this?" the solicitor interrupted the negro's story.

"Yes, Mr. Frank, he was my boss and he telse me to," said the negro simply.

"Go ahead," replied the solicitor.

"Well, I saw her hat and a piece of ribbon er one er the floor an' I layed that across her and tied her up like er washerwoman does clothes on dem from the white folks' house to wash 'em. I picked her up and she

was so heavy I dropped her on the floor and when she fell that scared me and I called to Mr. Frank to come help me."

"He said he would and he come runnin' back there on his tiptoes and he was tremblin' awful like, but he grabbed her by the feet and helped me carry her to the elevator. We started on down and at the first floor the door was shut up and Mr. Frank got it started again and went on down to the basement and Mr. Frank told me to take the body on back to the far back end of the basement and put it on the sawdust pile and I did, half draggin' it. It was so heavy," he added.

Throw Body In Corner.

"I throwed her down and took off the cloth she was wrapped in and her umbrella and hat fell to one side and I picked them up and started up towards the elevator and called out to Mr. Frank to come up with me. I was to do with the umbrella and hat and he said drop them right there and I flung 'em to one side."

"Coming up the elevator Mr. Frank went to get off and he was so excited he could not wait for the car to stop, but jumped off and fell an' the car door hit me er awful whack on the shoulder." Here the darkey rubbed his right shoulder and winched, as though the remembrance of the pain made it hurt again.

"And Mr. Frank, he went on back to the sink to wash his hands where he'd got them dirty when he fell and as he went he says, 'Gee! that was a tire-some job! I thought I would jes die in that close place he come back and let me out.'"

"Here a long time, and he said, 'I here a long time,' and he said, 'I ruckered I did Jim, you are all awestruck and he says me to come jes out of a box and told me I could smoke. It was against the rules to smoke ever in the factory, but he told me to go ahead and smoke."

"What did he do then?" asked Mr. Dorsey.

"Well, he sat dere in the chair an' squirmed about and finally he said, 'You can write, can't you Jim,' and he told him that I could that I'd written back to him."

"He then said there was only one way for us both to get out of it and I asked if I'd help him and I told him I would. He was a white man and my handwriting, I explained the witness, 'and I thought I ought to help him out of his trouble.'"

Jim Writes the Notes.

"An he made me write some notes for him, he telling me what to write and when I had written four notes he slapped me on the back and said that was right, that was fine, and he took out a little roll of greenbacks and handed them to me and I said, 'Mr. Frank, I'm going to take some er this money to pay for my watch,' and he said I needn't worry about that watch, and wouldn't have to worry about nothing."

"Jim," he went on, 'I've got lots of money what I've saved up; that fat wife of mine wanted to buy an automobile and I wouldn't do it, I've saved my money.'"

"Then he told me he wanted me to go to the basement after a while for him and then he asked me to hand that money he'd give me back to him for a minute and I thought he wanted to count it and I handed it to him and jes kept the little money what he had given me with the cigarette box."

"Well, then he put the money in his pocket and said that it would be all right about roll of greenbacks and I jumped up and clapped his feet together, and he says, 'Why should I bang? I've got wealthy folks and they'll care for me.'"

"Then he told me to take the notes and put them near the dead girl's body and said, 'What ever you do, Jim, you keep your mouth shut,' and I promised him I would and went and put the notes by the body and then I went back and he said he wanted me to come back there in about 40 minutes, but I could go out for a while."

"Well, what did you do then?" asked Mr. Dorsey.

"I went to a near-beer saloon and bought a couple o' beer and some sandwiches and fooled around in a place for a while and then I looked at a clock and it was twenty minutes to two and I came out with a nigger and he made me lend him a dime."

"After a while I decided I would go on out home and give the old lady some money to pay the rent with before I went back to the factory and I got there and found no dinner ready for me and I give a nigger chile a quarter an' er six, here, you did, you run up to dat store and buy me some sandwiches, and when I got dem I ate 'em and went to sleep and when I woke up it was about 6 o'clock."

"Did you see Frank again that day?" asked Mr. Dorsey.

"No."

"No, sir, next time I seed him was on er Tuesday followin' when I saw him at the factory and he came up and told me to keep my mouth shut, and then he said for me to come back to the office after a while that he wanted to see me, and I thought he was intending to give me back that money."

"Then I worked around during the day and find one of the ladies told me that Mr. Frank had been arrested."

Mr. Dorsey then had the negro identify the dead girl's parcel.

"Did Mr. Frank know you could write?" the solicitor then asked.

"Yes, sir, I knowed I could write."

"Well, when I'd be cleanin' up I'd have to count the boxes lyin' around and write down the number of them on a piece of paper, and Mr. Frank told me to do that and furnished the paper for me to use."

"When were you first arrested, Jim?"

"I was arrested on May 1."

"Look at these tables and notes and see if the notes are the ones you wrote for me, Frank's dictation," said the solicitor.

"Dem's the ones," said Conley.

"Where did you get them?"

"That young man right over there, he give them to me, he knows all about it," said Conley, pointing to Mr. Frank who was watching him closely.

"What did he tell you to write?" asked Mr. Dorsey.

"Jes what's on those notes there. I wrote jes lak he said."

Indicates Movements on Diagram.

Solicitor Dorsey then had Conley point out on the diagram his movements in the factory that day. Conley used the cross section drawing of the building and seemed to have much less trouble understanding it than Newt Lee had experienced.

He pointed out first the furnace where he said Frank had intended to throw the girl's body, and thus destroy every evidence of the crime. Then he said, "I was to help do that when I come back in the forty minutes Mr. Frank had allowed me," he said, "but

"I didn't come back no more."

"Could you have put the body in the furnace?" asked Mr. Dorsey.

"I don't know; I didn't try it," replied Conley.

"Do you know anything about the back door?"

"No, sir, not a thing."

"Do you know what became of the notes you wrote?"

"No, sir, I didn't hear anything more about the girl was in prison down at the police station."

"What time did you leave home that morning, Jim?" Mr. Dorsey then asked.

"About 7 or half past," said the negro.

"Who left the factory first after you had put the body in the basement, you or Frank?"

"I left first, and Mr. Frank, he was standin' there watching me like he was afraid I wouldn't go straight out."

Doesn't Remember Woman's Name.

"Do you remember the name of the woman who was there on Thanksgiving day?"

"No, sir, I don't. There was two ladies and another man."

"What was the man's name?"

"His name was Mr. Dawson," said Conley, who was called into the office that Saturday when Frank had you looked up in the wardrobe?"

"I don't know, sir."

Conley was then made to point on the cross section the place where he had sat on a box and watched the door.

"What sort of work had you done around the factory, Jim?"

"I worked on the elevator until last Christmas and then they took me off and put me to cleanin' up the building."

"Do you know Mrs. Arthur White?"

"No, sir."

Mr. Dorsey then requested a deputy to bring Mrs. White in.

"How did you find out that the girl was dead?" he continued while waiting for the woman to appear.

"When Mr. Frank he come back there I touched her and found out she was dead and I went and told him so."

Mrs. White entered the courtroom at this moment and was led to a spot facing the negro on the stand.

"Do you know the lady that day?" asked the solicitor.

"No, sir, I never seed her."

The solicitor then requested that the defense allow him to put Mrs. White on the stand for a few moments, but Attorney Rosser flatly refused. When this was then asked to leave the courtroom and the examination went on.

"What did the lady look like that you saw in Frank's office last Thanksgiving day?" Solicitor Dorsey asked.

Describes Woman With Frank.

"She was a big, handsome woman, wearin' a big hat and she had on white shoes and stockings," said Conley.

"Tell about other times you watched for Frank," said Dorsey.

"Well, I watched for him lots of times and sometimes he'd let another man and woman come in and that man and woman would usually go down to the basement."

"Tell us about that contract you made for a watch," said the solicitor.

Attorney Rosser immediately entered an objection, declaring that the contract, if there was one, about a watch had nothing to do with the case.

He gave Mr. Dorsey the chance to bring before the jury one of the strongest pieces of circumstantial evidence he had yet sprung, and in explaining to the judge before the jury his reasons for holding this part of the testimony the solicitor played one of his strong cards.

"I want to show by this contract and by the testimony that Frank advised the negro about it and saw him sign it," said the solicitor, "that the negro who had the contract written, and yet that when Frank and Lee and Conley were looked up as suspects and detectives were making Frank and Lee write so as to compare their penmanship with that of the murder notes, that Frank kept silent about knowin' Conley had the contract written."

Judge Roan allowed the testimony to be used and Conley was made to tell of some trouble he had got into over the purchase of a watch on the installment plan and of how Frank had advised him in regard to it and how he had signed a final contract in regard to the watch.

Rosser and Arnold Confer.

At this juncture Attorneys Rosser and Reuben Arnold, for Frank, halted proceedings while they went into an ante-room for a conference. In the interim the solicitor had a bailiff bring the negro witness a glass of water, which he drank with every evidence of being thirsty.

The attorneys for the defense then returned and Mr. Dorsey again took up his examination.

"How did you see the watch?" asked the solicitor.

"I'm 21, sir."

"Where did you work before you went to the pencil factory?"

"I worked for Dr. Palmer."

"What made you quit there?"

"Well, I was driving for Dr. Palmer and he bought a car and he had a colored doctor and didn't know how to run it and I didn't know, and so I had to quit so's he could get somebody what could run that thing for him."

Cross-Examination Begins.

Then at the solicitor's request he told of several other people and firms for which he had worked previous to getting a job at the pencil factory.

"That's all," the solicitor said finally, and turned his witness over to the tender mercies of the defense.

The negro was apparently as composed as ever, sitting in the courtroom when he finished telling his story and he sat in the chair for a few minutes seemingly at ease while the defense made ready to go after him.

When Attorney Rosser finally rose to his feet and took a few steps toward Conley, he was all entirely at ease, but the spectators could see that the man who felt nervous was the solicitor. So much depended on Conley's actions during what the solicitor knew was coming that he could not help showing it.

Mr. Rosser got up naturally and faced the darkey. He wore a pleasant and agreeable expression.

"Jim," he said, "how old are you?"

"Twenty-seven, boss," said Jim, and he seemed from the first question to watch Frank who was watching him closely.

"What did he tell you to write?" asked Mr. Dorsey.

"Jes what's on those notes there. I wrote jes lak he said."

Conley Begins on Rosser.

Jim seemed to appreciate the ex-

pression of the white man to get him straightened out after he had misunderstood him and the negro, who was rather a kindly face and the soft voice of the southern darkey, fairly beamed upon his questioner.

Mr. Rosser, in the courtroom saw what was coming. He realized that Mr. Rosser was reaching out for Jim like a small boy does for a dog he wants to get his hands on when the dog is rather shy and refuses to let himself be approached.

Like the boy who stoops down and chirps at the dog and shows friendship on his face, the shrewd lawyer conspired to get his hands on the witness. For the next half hour or more he carried out the metaphor of the boy and the shy dog.

Mr. Rosser and Jim Conley then went through a more or less connected story of Jim's early life, his school days and what he had learned in that rather short period of his life. Jim did not care for his studies and never did not care for his studies, but learned to count pretty well in later life when he worked as a drayman.

Here and there the lawyer corrected in a kindly tone certain discrepancies in the darkey's tale and helped him get it straightened out. To the casual observer Attorney Rosser had only the kindest intentions toward Jim, but was possessed with a desire that Jim's store of learning and the memories for whom he had worked.

Rosser Taps With Words.

They took up again the subject of Jim's ability to read.

"Can you read the papers, Jim?"

"Yes, sir, finally asked.

"Yes, sir, he said, 'I'm proud; I kin read 'em, only not much. I jes reads dis and dat in 'em.'"

"Oh, you jes reads dis an' dat," Mr. Rosser had dropped into the negro talk that all southerners know and that the darkey of them use as children and never seem to forget.

"You jus' look through the papers, Jim, till you rd dis an' dat, and you read 'dis and 'dat' and then you don't read anything else," he said, as though a great understanding of the importance of "dis an' dat" had just dawned upon him.

The lawyer went on making a play upon the words "dis" and "dat," which passed entirely over the negro's head, but which almost convulsed the courtroom with laughter.

Mr. Rosser went on to work for Mr. Coates, Jim," said Mr. Rosser. "Can you spell 'Coates'?"

"No, sir; I can't spell that word."

"Can you spell 'search'?"

"No, sir, can't spell dat."

Then the lawyer named over a score of more or less easy words, some of the simplest of which Jim proudly announced he could spell, and some of

Continued on Page Three.

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Round trip, August 16, 1905, 15 days.  
Make reservations early. Ticket office, 88 Peachtree, Seaboard.—(Adv.)

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Large Fancy Pineapples, each	7½c
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# SOUTH'S BANKERS INVITED BY M'ADOO

## Secretary Wants to Confer About Distribution of Federal \$50,000,000—Bankers of Atlanta Are Invited.

Washington, August 4.—Representative bankers of fifty-nine large cities in the agricultural regions of the south, middle west and Pacific coast were invited by Secretary McAdoo today to come to Washington to confer with the treasury department regarding the distribution of \$50,000,000 of government funds about to be deposited in the national banks of those sections to facilitate the marketing and movement of the crops.

**Step Unprecedented.**  
This unprecedented step, which will call to Washington bankers from the centers that will finance the handling of the great crops soon to be harvested, is designed to give the secretary first hand information and advice as to the specific and relative needs of each of the farming districts. It has been tentatively decided to place the deposits in the fifty-nine cities to be represented at the conference. Invitations were sent by telegraph to the presidents of the clearing house associations in each of the cities asking them to send representatives or committees to Washington to discuss arrangements for depositing the big sum.

The conference with the representatives from the southern cities will be held at the treasury department Thursday August 7, with those from the Pacific coast on Thursday August 14.

# INDIGESTION?

Shi-ar-ging-ale



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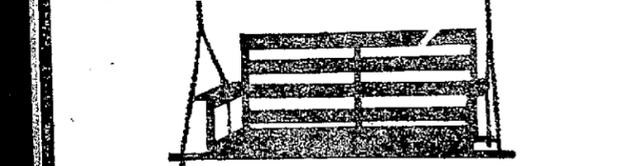
# PIANOS FOR RENT

\$4.00 per month. Free tuning and rent allowed if purchased.

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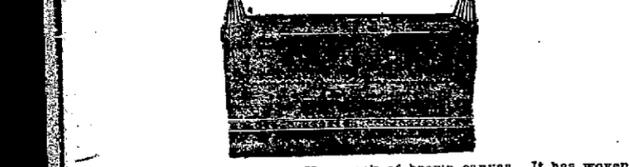
# A \$3.75 Oak Swing for \$1.98

To close out our stock of porch swings we have placed on sale all of our \$3.75 swings at the very low price of \$1.98 each. These Swings are solid oak and the price includes chains and hooks. For 50c extra we can furnish you an expert to hang them for you.



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As long as they last, we are offering all of our other patterns of porch Swings at reduction of one-fourth.  
Regular Price. Now.  
All Oak Swing, with reversible back, \$5.00 \$3.75  
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# A \$10.00 Couch Hammock for \$7.50



This is a six-foot Couch Hammock of brown canvas. It has woven wire springs, heavy cushion mattress and canvas back and sides. We have sold dozens of them this season for \$10.00.  
We are offering those we have left for \$7.50.  
This price in hanging on your porch or sun parlor. For those who prefer to move the hammock from place to place, we have an all steel frame for hanging. These frames are \$3.50 extra. Regular price \$4.50. We have only a very few of these couch hammocks left and you will have to act promptly to get one.

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# Maddox to Represent Atlanta At Crop Movement Conference

Colonel Robert J. Lowry, president of the Lowry National bank and of the Atlanta Clearing House association, has received an invitation from Secretary McAdoo to send a representative of the association to Washington to attend a conference which will be held on August 11.

In response to the invitation Colonel Lowry, as president of the association, appointed Robert F. Maddox, vice president of the American National bank, to represent Atlanta at the conference as requested by Secretary McAdoo.

The conference will be in reference to the plan of Secretary McAdoo to deposit \$50,000,000 in southern banks for the purpose of facilitating the movement of crops.

The telegram is as follows: "President Clearing House Association, Atlanta: The secretary of the treasury invites your association to send a representative, or committee, to Washington for a conference at the treasury department, Thursday morning, 7th instant, at 10 o'clock, to discuss arrangements relating to the deposit of government funds which he proposes to make in certain southern cities for the purpose of crop movement."  
"JOHN SKELTON WILLIAMS,"  
"Assistant Secretary Treasury."

from the west Friday, August 8, and with those from the Pacific coast on Thursday, August 14.

Atlanta One of the Cities.  
These cities have been invited to be represented:

- Birmingham, Mobile, Montgomery, Ala.; Little Rock, Ark.; Los Angeles, San Francisco, Cal.; Denver, Colo.; Tampa, Jacksonville, Fla.; Atlanta, Savannah, Ga.; Chicago, Evansville, Fort Wayne, Indianapolis, Ind.; Des Moines, Sioux City, Iowa; Kansas City, Wichita, Kan.; Louisville, Ky.; New Orleans, La.; Baltimore, Md.; Kansas City, Mo.; Minneapolis, Minn.; Detroit, Mich.; Charlotte, Wilmington, Raleigh, N. C.; Omaha, Neb.; Oklahoma City, Muskogee, Okla.; Portland, Ore.; Cincinnati, Cleveland, Spartanburg, Greenville, S. C.; Chattanooga, Knoxville, Memphis, Nashville, Tenn.; Dallas, Galveston, Houston, San Antonio, Texas; Richmond, Norfolk, Lynchburg, Roanoke, Va.; Wheeling, W. Va.; Seattle, Spokane, Wash., and Milwaukee, Wis.

Secretary McAdoo announced that it was not practicable to increase the number of cities and that he believed those selected were thoroughly representative of the agricultural sections.  
Entire \$50,000,000 Available.  
Treasury officials declare that the entire \$50,000,000 which has been offered will be deposited if the situation demands it. It was explained that care will be taken to prevent any undue inflation of the circulating volume of money and that the government would deposit only what was needed to assist in moving the crops, and that need shall have passed. At the conference with the bankers Secretary McAdoo will discuss the amount needed and the dates to be named for the gradual return of the money to the government.  
The treasury department expects to begin making the deposits before the close of August and gradually to feed the money into the selected centers as the demand grows through the crop moving period.



ROBERT F. MADDOX.

# SENATE INDORSES CUT OF \$280,325

Continued From Page One.

private money to about twenty colleges and universities in Georgia, besides having to maintain the state sanitarium, the common schools and other things costing the people of Georgia millions of dollars each year, and I contend that the state is in no condition at this time to take on another institution of learning and maintain it. The taxpayers of Georgia are having to pay for the upkeep of these institutions and the burdens of taxation are now as much as the taxpayers are willing to burden themselves with.

**Institutions Need Funds.**  
"There are now institutions belonging to the state, such as the sanitarium at Alto, Ga., for consumptives, which are in distress for the lack of funds to maintain the patients. The state already has plenty of good physicians, and I contend that if we have \$30,000 to appropriate it should go to the maintenance of such institutions as absolutely need it. I prefer giving this \$30,000 to the common school fund rather than giving it to this medical college, which has been dumped off on the state of Georgia, and I believe the people of Georgia will call their representatives to an accounting if they appropriate \$30,000 of their money to an institution which has been given to the state with the statement that appropriation for such institution would be asked."

"I have no criticism to make of this college, but I ask in the name of God where are we going to stop this kind of thing? There are hundreds of various kinds of institutions in Georgia that are willing and would be glad to make such a trade with the state, whereby they might give their property to Georgia for an annual appropriation of \$30,000."

**Morning Session.**  
The senate spent the morning session Monday in passing local bills and general bills with local application.

The rules committee reported that after a session on Monday, and that the appropriations bill be set as a special order immediately after the passage of all local bills on the desk.

The appropriation bill was reached shortly before the adjournment of the morning session, and was considered in the afternoon.

- Bills Passed in the Senate Monday.**  
By aye of the yeas—To provide a system of drainage and reclamation of overflowed lands in this state.  
By yeas of the yeas—To amend code so as to provide for taxation of different counties.  
By Richardson of the yeas—To amend an act establishing the city court of Oglethorpe county.  
By Dufosse of the yeas—To change the time of holding the superior court of Oglethorpe county.  
By Dufosse of the yeas—To amend an act establishing the city court of Lexington.  
By Dufosse of the yeas—To amend an act providing for payments in Augusta judicial circuit.  
By Griffin and Jones of the yeas—To amend an act establishing the city court of Valdosta.  
By Edmondson of the yeas—To repeal an act establishing the city court of Quitman.  
By Clements of the yeas—To amend an act establishing city court of Ocala.  
By Clements of the yeas—To establish city court of Irwin county.  
By Wimberly, Miller and Fowler of the yeas—To amend an act authorizing the use of hospital funds.  
By Holman of the yeas—To authorize trustees of Methodist Episcopal church to sell property in Houston county.  
By Miller of the yeas—To increase the salary of the judge of the city court of Macon.  
By McCrary of the yeas—To amend an act creating a commissioner of roads and revenues of Tallapoosa county.  
By Davidson of the yeas—To amend an act creating a board of commissioners of roads and revenues for Putnam county.  
By Henson of the yeas—To create the office of county commissioner of Jones county.

# RATE CASES WON GEORGIA TOWNS

Continued From Page One.

points which had formerly been served by pack trains and wagon trains.

**Rates to Interior Points.**  
Objection to rates to "interior points" meaning the towns near Atlanta based on a failure to recognize that on long-haul traffic there is no reason why either the full local rates or high arbitrates should be assessed. On such traffic the terminal expenses have been paid up to the basing point. Competition at basing points did not result in non-compensatory rates.

"Nothing in this record indicates that the additional expense of handling this long-haul traffic to or at Carrollton would justify the present differential," he said.  
road protested against this differential road protested against this differential, though it is named as the principal respondent in the complaint brought by the board of trade of Carrollton.

**Commodity Rates to Be Cut.**  
Commodity rates are also to be cut. The rates on agricultural implements from Louisville, Ky., to Carrollton is to be cut from 47 to 43 cents, and from New Orleans and Memphis to Atlanta it will be 38 cents. On canned goods the rates from New Orleans and Memphis on carload lots are to be cut to 46 cents and 53 cents for less than carloads. The Louisville rate is to be cut in the same way, recognizing the established differential.  
Guiding rates are suggested as to other commodities. All rates to Car-

# SENATE WAITING ON HOUSE BILL

Continued From Page One.

Annally of Floyd. They are the two amendments which Mr. Sheppard is said to have accepted and which were rejected by the house by a close vote.  
One provides for tax discoverers in the various counties, paid on county basis; the other gives the comptroller general the right to reject county returns and have them submitted to arbitration in the same way that returns of public service corporations may now be rejected and arbitrated.

**Outlook Growing Brighter.**  
Friends of equalization regard the outlook for the passage of an effective measure this year as growing brighter. Several members who were opposed to the ways and means committee bill have said that they will not fight a senate amendment, providing for county equalization, if it meets their approval other wise.

There are quite a number of members of the house who would vote for a state board if provision is made for arbitration between the state board and the county boards, when county returns are rejected. That would move the objection. If the state board would have power to raise returns arbitrarily and without further recourse on the part of the county boards.

**Several Bills Offered.**  
Several bills will be submitted to the finance committee of the senate, either to be revised by the Sheppard substitute, or to be adopted in its stead. President Randolph Anderson is known to have prepared one, and also Senator Miller. There is a bill also Representative Myrick, which was never introduced in the house because of regular course to the ways and means committee, which will also be offered to the senate finance committee and Senator McNeill will offer a bill or some important amendments to the house bill.

**More Returns From Counties.**  
Returns from fourteen more counties were received by the comptroller general Monday. Big gains from two city counties over balanced the losses and Lowndes, with \$260,867. Other counties showing gains were as follows:

- Butts, \$25,528; Morgan, \$31,012; Newton, \$93,180, and Walton, \$23,463. Other counties showing losses were as follows: Birmingham, \$56,300; Jasper, \$22,755; Oconee, \$11,878; Appling, \$147,275; Banks, \$152,140; Lumpkin, \$22,363, and Dooly, \$165,889.

To date the counties showing losses aggregate \$4,027,550 while the total of the gaining counties is \$3,296,914.

ralton are to be lined up in accordance with these rates. The commission cities that rates on coffee and cotton ties needs to be changed.

**The LaGrange Case.**  
The commission decided in the LaGrange case that the rates from Cincinnati should be on the same basis as those to Opelika, Ala. New Orleans and Ohio river crossings. LaGrange are to exceed 10 cents on first-class, instead of 36 cents as now. LaGrange is placed on the same basis as Opelika as to commodities rates. Vienna is to have the same rates to Vienna as combination on Cordale and Macon, which over has the lower. The commission did not pass on the applications of shippers for relief under the new long- and short-haul clause of the commerce act.

# Eagles in Convention

Baltimore, August 4.—The fiftieth annual convention of the Fraternal Order of Eagles was formally opened here tonight. A congratulatory message was read from President Wilson, which had been carried in the white house to the Maryland theater in this city by eight relay of runners. Addresses were made by Mayor Preston, Grand Worthy President William J. Brennan of Pittsburg, Theodore A. Bell of California, and Frank E. Herling of Indiana.

# DR. STRICKLER DIES IN LOCAL SANITARIUM

Prominent Minister Was Once Pastor of Central Presbyterian Church.

Rev. Given Brown Strickler, 73 years of age, one of the best-known Presbyterian ministers in the south, died at a local sanitarium Monday.

In his early youth Dr. Strickler was educated at Washington and Lee, in Theological seminary. From 1882 to 1896 he was pastor of the Central Presbyterian church in this city, giving up the pastorate to accept the position of professor of theology in the Union Theological seminary at Richmond, Va., which position he occupied until his death.

For many years he had been the president of the board of trustees of Washington and Lee, which position he filled with dignity and honor.

He came to this city about a month ago and had been in ill health ever since, his death being no surprise to those who knew his true condition. The body will be taken from Patterson's undertaking establishment today at noon and carried to the Central Presbyterian church on Washington street, where it will lie in state until tonight, at 5:30 o'clock a simple funeral will be held and later the body will be placed on the night train for Richmond, Va., where it will be interred.

Dr. Strickler is survived by one sister, Miss V. M. Strickler, of Staunton, Va.; one son, Dr. C. W. Strickler, of Atlanta; four daughters, Mrs. C. F. Rankin, of Laurens S. C.; Mrs. George H. Denny, of the University of Alabama; Mrs. R. K. Timmons, of Lawton, Okla.; and Miss Mary Strickler, of Richmond, Va.

# DR. TRUE TO APPEAR BEFORE COMMITTEE

Washington, August 4.—(Special.)—Dr. A. C. True, director of experiment stations of the United States department of agriculture, left Washington tonight for Atlanta to appear before a committee of the Georgia legislature in connection with the proposed removal of the experiment station from Griffin.

Mr. True was in Atlanta last fall at the meeting of the National Association of Experiment Station Directors and inquired into the controversy over the experiment station at that time.

There are now two removal bills pending before the legislature, on which the committee of the house has not acted; one to remove the station to Athens; the second to remove it to some point yet to be selected in south Georgia.

# POURED GASOLINE ON BOY AND THEN PUT MATCH TO HIM

Savannah, Ga., August 4.—(Special.)—Enraged because he lost his money in a crap game James West, a youth, poured gasoline on Louis Brown, the winner. West awaited a favorable opportunity and then threw a lighted match on the gasoline-soaked clothes of Brown.

Brown was severely burned and is now confined in the Georgia infirmary. West is under arrest.

# THREE WESLEYAN GIRLS AT NATIONAL CAPITOL

Washington, August 4.—(Special.)—Miss Cornelia Adams, of Macon; Miss Bond, of Elberton, and Miss Hope, of Montgomery, Ala., stopped over in Washington en route to Niagara Falls, where the Phi Mu convention is in session. They are to represent Wesleyan college. They were entertained at luncheon at the capitol by James Fort, of Americus.

# SUFFRAGE IS OPPOSED BY CATHOLIC WOMEN

Buffalo, N. Y., August 4.—The organization of a Catholic Woman's league that proposes to counteract the tendencies of the women's movement, including their demand for the use of the ballot, marked today's session of the German Roman Catholic Central Verein, which is holding its convention here.

Branches of the league will be formed in all parts of the country. It was stated today by Mrs. Joseph Frey, the honorary president.

"The feminist movement," said Mrs. Frey, "is being promoted by women whose views are decidedly pagan. If their demands were to be realized the Christian family would cease to exist."

"While the Catholic church has made no pronouncement on the matter of woman suffrage, the Catholic philosophy of life is opposed to it. However, we are not conducting our activities in opposition to woman suffrage, but rather in a plan for the future. The present unrest has resulted in the enfranchisement of women in several states. These women would exert an evil influence by means of the ballot if a conservative body of women was not in the field to counteract their influence."

# DRESSED IN OVERALLS, WOMAN MEETS DEATH

Asheville, N. C., August 4.—Dressed in a pair of overalls, brogan shoes and a man's shirt, which was much and the body of Mrs. Etta Patton, wife of Zeb Patton, a former resident of this city, was picked up on the tracks of the Southern railway about three miles from this city early this morning. It is believed that the woman was struck by a freight train which passed about half an hour before the body was found. Mrs. Patton had been separated from her husband, who is now in Cincinnati, for two years, and had been living at Knoxville. She was about 27 years old.

# WILL RELIEVE NERVOUS DEPRESSION AND LOW SPIRITS

GROVE'S TASTELESS CHILL TONIC, which drives out Malaria and builds up the system. A sure Appetizer and aid to digestion. 50c (adv.)

# RESCUE OF GIRL COSTS TWO LIVES

Albany, Ga., August 4.—(Special.)—It was learned here late this afternoon that two men were drowned in a boat on the North Ogeechee river, near Milford, in Baker county, this afternoon, while trying to save a young lady. They were M. Geise, of Milford, and G. Price Thompkins, of Americus.

Thompkins, who was selling gasoline engines to farmers in that section, was requested by a party of young ladies, among whom was Mr. Geise's daughter, to take them to bathing. Geise's name could not be learned, got out of her depth and Mr. Thompkins swam to her rescue. He was having poor success in the attempt to save the girl, and Mr. Geise, who was standing on the bank and had not been in swimming, jumped in to help. Both men were drowned, but the young lady was saved. How she was rescued was not learned here, as details are meager.

Mr. Geise's body was recovered. The drowning occurred about 4 o'clock this afternoon.

# WOMAN MEETS DEATH

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# OUR DEFERRED PAYMENT PLAN

An Easy Way to Buy a Diamond

We believe the secret of many a man's success lies in having formed the habit of meeting some obligation each month.

With no special object for which to save a young man is apt to live up to his income. If you have a diamond note to meet won't it keep you from spending money for trifling things of no value?

At the end of the diamond contract you will be the value of the diamond better off, the money would have been spent anyway and you would have had nothing to show for it.

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Another fact tends to raise the price of diamonds—the high-grade material decreases the further the mines are worked into. The syndicates are forced to limit the output and there can be but one result—constant increase in price. Let us explain personally our terms and prices on diamonds. We are never too busy to give you courteous attention whether you are ready to buy or merely seek information. Our partial payment plans are attractive and convenient and lots of good business people are using them. Call or write for our Diamond Book No. 7.

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Diamond Merchants and Mfg. Jewelers  
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America's National Beverage

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The traveling representatives are C. G. BRADLEY and C. G. SMITH. No one else is authorized to accept subscription money.

The Constitution is not responsible for advance payments to out-of-town local carriers, dealers or agents.

COURTING COMPLICATIONS!

Apparently semi-official news dispatches make it clear that the British government is getting ready to fortify the pathway to the approaches of the Panama canal from both the Atlantic and the Pacific sides, using the island of Borzumida as its Atlantic base and Clippertown Island, which it claims, on the Pacific side. If this is true, and it seems probable, it marks a reversal of the British policy which, adopted ten years ago, removed all stations of the British fleet from the Atlantic and the Caribbean.

While it is not so stated, it is understood that this highly significant movement is the result of the action of this government in opening the Panama canal to our own coastwise ships free of toll charges, while subjecting our own foreign commerce and the commerce of the world to a uniform toll charge—and this after having made the solemn pledge that without exception the canal should be opened on the same basis to the nations of the world.

When the United States government concluded to construct the Panama canal the point was raised that the then existing treaty with Great Britain left some room for doubt as to whether or not we could proceed with the work without agreement with that government. Negotiations were accordingly entered into and the United States, solemnly and with open eyes, entered into a new treaty which became a solemn contract, regularly ratified, guaranteeing that the Panama canal should be open to the commerce of the world on absolutely the same basis. There was to be no discrimination for or against the shipping of any nation of the world.

The last congress, when the canal was practically finished, broke that solemn contract by claiming that the United States did not mean to include itself in the treaty, and it gave the coastwise shipping of the United States the use of the canal free of tolls.

When a solemn promise is violated, who is to blame? Clearly it is the violator. The last congress broke a specific pledge, and in doing so planted in the pathway of the government a patch of thorns, which if not rooted up will cause serious complications for which we will have no one to blame but ourselves.

When a man says he will do a thing he must keep his word or be accused of bad faith. Exactly the same obligation rests upon governments.

Men do not plant thorns and reap grapes—not thistles and reap figs. The plain duty of this administration is to stand by the solemn obligation of the government and repeal the discriminatory clause of the last canal act, doing just what we promised the world we would do when we pledged that no discrimination would be made against the shipping of any country, though we followed this with a clear discrimination in favor of our own shipping.

And the worst feature about it is that while discriminating we discriminated against that very part of our own shipping which needed assistance most. Under the canal act all our shipping from an American port to a foreign country, through the canal, must pay tolls like the shipping of other countries. This is the shipping that comes in competition with all the world. Our coastwise shipping is already the most thoroughly protected industry in America, as no foreign ship can take a coast-to-coast cargo between American ports. Already protected, therefore, to the very limit, this milked "infant industry" was given free access to the canal, in spite of our promise

to the contrary, why our over-the-ocean shipping, in competition with the flag of all civilization, was told to take care of itself as best it could. If any exception whatsoever could honorably have been made, it should have been in behalf of this branch of our shipping.

The sooner congress undoes the wrong already committed in violating our treaty obligation, the better it will be for all concerned, for the unflinching and unvarying truth that "whatsoever a man soweth, that shall he also reap," applies alike to nations as it does to men.

PERMANENT COTTON EXHIBIT.

Not only Atlanta and Georgia, but the entire south must be in hearty sympathy and accord with the proposal to establish, covering an entire floor of the new Atlanta Chamber of Commerce building, a complete and permanent exhibit of cotton and its products.

Nowhere in the world can the man interested in any phase of the cotton industry go today and find such an exhibit as this. Some expositions have attempted and set them up temporarily and in incomplete shape; but no complete and permanent exhibit of cotton and all the numerous products of manufacture into which it enters has, so far, progressed beyond the stage of discussion.

The value of such an exhibit, showing cotton from the planting of the seed and the growing plant to the finest fabrics of the loom and the highest grades of oil and other products from the seed, will be inestimable. It will attract national, not to say world, attention, for it would bring to Atlanta foreign visitors to this country, who are interested in the cotton manufacturing industry.

But, perhaps, its greatest value to the south will be in the stimulation of the cotton manufacturing industry here at home, right at the cotton fields. There is scarcely a product into which cotton enters which cannot be manufactured here in sight of the growing cotton fields with equal, if not greater, facility than it can be made in the east or abroad.

The suggestion comes from the cotton products committee of the Atlanta Manufacturers' Exposition association; and so strikingly valuable did it seem when proposed, that a subcommittee with W. M. Hutchinson, a cotton oil expert, as chairman, was appointed to work out the problem. As far as it has gone this subcommittee has met with most enthusiastic encouragement and reports the prospect of a substantial fund to meet the expense of the exhibit.

As the establishment of such an exhibit will necessitate changes in the floor plans of the Chamber of Commerce building, which must be made at once, the details of the exhibit must be completed this week. Considering the value and importance of the project, not only as a local movement, but one appealing strongly to the entire cotton belt, its successful execution can scarcely be questioned.

PATTERSON'S WISE COURSE.

When a man, white or black, brown, red or yellow, takes himself out of the rut of the commonplace and does a noteworthy thing he deserves more than passing commendation.

At the request of Adam E. Patterson, the Oklahoma negro and democrat, who was appointed register of the treasury, President Wilson has withdrawn the nomination and appointed an Indian instead. In asking the withdrawal of his nomination, Patterson expresses gratitude for the high honor of having been considered for a position to which he has looked forward all his life.

The fact that Patterson stifles his personal ambition and surrenders a cherished hope, rather than to embarrass the administration, and that he should withdraw his name for the good of his race, desiring that a spirit of harmony and good will may exist between the races, indicates that he is a man of more than ordinary perception. Probably the president may yet find some place to which the negro may be assigned without embarrassment to the party. There are some such places in the diplomatic service and elsewhere—positions where the appointee deals with his own race. To such an appointment there would be no objection.

NEEDED RELIEF.

The bill introduced by Mr. Wohlwender, of Muscogee, providing for the regulation of fraternal insurance orders, and which is set for a hearing before the insurance committee today, should receive the unanimous indorsement of the committee and be pressed to prompt passage by the general assembly.

The reputation of the state of Georgia has already been permitted to suffer in foreign jurisdictions from the activity of the too numerous local Wallingfords, who capitalize energy by selling insurance that doesn't insure, backed up by nominal assets, of which the roller-top desk too often constitutes the principal item.

Not only is the general public, as well as the unfortunate victim, entitled to protection against fake institutions, but those reputable fraternal orders whose management and conduct insure the integrity of their administration, are likewise to be benefited by the adoption of the Wohlwender bill, which provides intelligent methods for segregating the sheep from the goats.

Although the present session of the legislature is hastening to an early end, the importance of this measure, which is indorsed by the comptroller general, and the good results to be accomplished by its passage, should afford sufficient incentive to the legislature to speed its enactment into law.

WHAT AGE IS THAT?

The other day, on a railway train coming into Atlanta, two elderly women were engaged in animated conversation. One was overheard to say to the other, "Yes, he is just the right age to be in the way."

The question is: What age is that? Probably that woman is a grandmother and was speaking of some little fellow who is just beginning to crawl. If so, is he in the way? The child requires a good deal of attention, to be sure, but if his parents and grandparents are worthy of their responsibility, that crawling baby is the bond of love and sympathy in that household.

Surely the old woman was not speaking of the awkward lad who is large enough to run errands and chop stovewood; nor of the youth who is so dead in love that he can do nothing but strum a guitar and sing, "When you and I were young, Maggie;" nor of a young husband whose daily homecoming is the one bright spot in the life of a lonely young woman; nor of a man in middle life whose energies are spent in providing for a growing family. Surely she could not have been speaking of some grandchild, who is no longer able to care for himself, but who doubly earns his board and keep by entertaining the children with helpful stories of the long ago, and by instructing them in the way of life, while the parents are engaged earning and preparing the bread.

Doubtless there are some people in the world who are more of a hindrance than a help to their homefolk, but age has nothing to do with it.

Surely that woman was speaking idly. She has a kind face. If her grandbaby were sick she would walk the floor with him all night long. If her husband were in distress she would wade the Chattahoochee to get to him.

The solemn fact is, nobody in this world is just the right age to be in the way.

THE NEW POET LAUREATE.

Of Robert Bridges, the new poet laureate of England, The London Times gives the following brief autobiographical sketch:

"Mr. Bridges, who was born in 1844, was educated at Eton and Corpus Christi college, Oxford, of which he is an honorary fellow. After leaving Oxford he spent some time travelling, and subsequently studied medicine at St. Bartholomew's hospital. He became a casualty physician at St. Bartholomew's, and afterward held appointments at the Children's hospital, Great Edmond street, and the Great Northern hospital. He retired in 1882."

Following the death of Alfred Austin a three-sided controversy ensued. The elements were: (1) Those who wanted the office abolished, on the ground that it had outlived its purpose and honor; (2) those who were pushing the appointment of favorites; and (3) Sir Herbert Beerbohm Tree, who suggested—with quiet English humor—that the honor should be conferred upon some poet already dead, "to benefit his family and to point out the beauties of his works to an otherwise indifferent posterity."

As surprising as it may seem, even to those Americans who are familiar with "wire pulling," some Englishmen urged for the office of poet laureate political friends and party favorites, seemingly without regard to poetic ability.

This is not saying that Sir Robert Bridges had no political friends, or that his designation was based on merit. The fact, however, that he is a poet, and not a politician, is evidence that his designation was based on merit. Mr. Bridges does not write liberal, nor conservative, nor imperial, nor "little Englander" verse. He is a poet. He knows what there is to be learned about the science of English verse and he applies his knowledge in his art. By the way, it is no small honor to the work of Sidney Lanier, of Georgia, that the present poet laureate of England learned from him something of the science of verse, especially of the tunes or tones of human speech.

Mr. Bridges, as a critic of English prosody, exhibits fine taste and splendid courage. It is in his poems, however—narrative, lyric and dramatic—that his lofty passion for poetic beauty finds expression. His appointment, therefore, is hailed by all lovers of poetry, the world over, as an indication that the spirit of Alfred, Lord Tennyson, still hovers over the island that was thought to be wholly commercialized, partyized, materialized. His appointment has caused no dissatisfaction among aspiring political versifiers.

Literary people, everywhere, are now attracted by what Mr. Bridges has already accomplished, and are eagerly awaiting the future output of his pen. It is safe to say that his odes, epithalamiums and dirges—if indeed he sees fit to write any—will be dignified and in good taste. Sir Robert Bridges, poet laureate of England, will honor his office.

Wouldn't do to talk hard times when a fellow can spare a roll until the treasury laundry is through with it.

The militant English suffragettes are so far advanced that they can throw bombs accurately enough to blow up one building in a hundred.

Though still in the ring, Huerta is beyond recognition.

No one thought the wheels in Castro's head were capable of another revolution.

"It's a short ballot," said the candidate, "but please vote as long as you can."

Never say that congress is idle when the hot air factory is working overtime.

Just from Georgia  
By FRANK L. STANTON

If You Would Be My Dream.  
I  
To leave earth's golden, glittering ways  
And glory's "fifal gleam";  
I'd be a dreamer all my days  
If you would be my dream,  
Sweetheart,  
If you would be my dream.  
II  
Then, when the sky had lost its light  
The Star of Love would beam!  
For me there would be no more night  
If you would be my dream,  
Sweetheart,  
If you would be my dream.

Real Perpetual Motion Editor.  
J. E. Payton, of The Colony Free Press, writes himself down as "Editor and Printer." Commenting on this The Chautauk Tribune says that modesty or lack of space restrains Mr. Payton from publishing the rest of his title, for he is also collector, reporter, office devil, society editor, circulator, ad collector, town booster, chairman of the chautauk club, town poet, prominent citizen, town orator, local Bull Moose leader, singer in the church choir, plays in the town band, and still has four days each week to go fishing and play with his babies.



De way of Tribulation is ez plain ez plain kin be: (Keep in de straight an' narrow way!) De lion's whar de lane turns, an' he waits fer you an' me. (Keep in de straight an' narrow way!) Don't you stop nissen w'er Satan starts his preach; Ain't a single lesson sich a man ez him kin teach; Git on de high groun'—stay out of his reach. (Keep in de straight an' narrow way!)

Keep in Line.

I  
Good day's a-comin'  
With a hallooah-hummin',  
Silver bands a-drummin';  
"Keep in line!"  
When nothin' will deceive you,  
When Hope a wreath'll weave you,  
When Joy will never leave you:  
"Keep in line!"

II  
Life, the gloom forsakin'  
The solemn night is makin'  
Love's hand'll then be takin':  
"Fall in line!"  
Every golden minute  
Will have a million in it:  
The race—you'll surely win it:  
"Keep in line!"

His Sunday Experiences.  
A pious brother, who is a county correspondent of The Howard Courant, relates his Sunday experiences as follows:

"Last Sunday evening was the time for unusual things to happen to me. I had to walk so fast to keep from being late at church that I was hot and out of breath; I didn't have any pencil to write down the hymn numbers for the preacher and had to borrow one from George Reid. I left my specs at home and had to borrow Fred Scarsley's; they didn't fit my eyes, and I could scarcely see the words of the hymns. When they received the offering I discovered that I had a silver half dollar and a copper cent; it was hard to give the Lord a square divide without going broke myself. I was serenely happy and went home after listening to a good sermon, at peace with myself and all the world."

On the Blazing Line.

De hot sun (ling de firebran)—  
De worl's burnin' sp.  
De illy's mighty thirsty  
Kaze de dew ain't in its cup!  
No matter whar you go  
It's blazin' high an' low,  
An' what is ter become er me  
Ain't lef fer me ter know!

De turned ter blazin' red,  
De' on de co'nosticks  
Done baked to bread.

No matter whar you go  
You's fur away f'm snow,  
An' what is ter become er you  
Ain't lef fer you ter know!

Here's the situation as the youngest member of the family sees it:  
"Ma's of somewehers drummin' up votes fer women, sista's got a beau an' a new planner an' dad's got lost in the legislature."

The Slow One.  
He's allus a-sayin': "The devil's to pay"—  
A bad sign, I'm afraid;  
For, seein' him here  
From year to year,  
To the people who know him it's painfully clear  
The devil has not been paid!

Burglary as a Risk.

(From The New York World.)  
Some of the companies that insure against burglary complain of their losses, holding that their clients are careless and that many of the claims presented are fraudulent. These would appear to be the natural risks of the business.  
It was found not long ago that fire insurance as conducted in New York put a premium upon arson by writing policies without investigation. When men can insure "furniture" in an empty room for a large sum, strange things may happen.  
Insurance against burglary, like insurance against accidents, opens up many possibilities of fraud. If the underwriters do not take these into account they are highly

The World's Mysteries  
DID FRANCES HOWARD POISON SIR THOMAS OVERBURY?

Was Frances Howard, who afterwards became the countess of Somerset, guilty of the poisoning of Sir Thomas Overbury, a famous courtier of James I? There is no doubt that Overbury was poisoned, though at the time of his death a jury of warders and fellow-prisoners pronounced a verdict of natural death, which was part of the prearranged scheme, and he was buried in the church in the Tower.

More than two years elapsed after the death of Sir Thomas before there was a suspicion aroused that it had not been regular. A boy who was in the employ of an apothecary at Flushing, gave the information to a newspaper correspondent. He had formerly been in attendance of Overbury's death. Frances Howard married the Earl of Somerset. Overbury and the earl had been intimate friends. The former had tried every means possible to prevent the marriage of Frances, who would have had to obtain a divorce from the Earl of Essex in order to marry him. Through her influence over Somerset, Frances Howard prevailed upon him to have Overbury confined in the tower. Somerset was duped by the woman, and after the marriage was over and he came to a realization as to what he had done, he lost his gravity and charm of manner, he began to fear there might have been a tragedy in the death of Sir Thomas.

There has never been any stigma cast upon the Earl of Somerset as to being implicated in this crime. In fact when Overbury died, Somerset wrote to his mother and told her how he blamed himself for her son's disgraceful death and that he wished he could redeem him with any possible ransom.  
But in the investigation that followed the rumors of a crime having been committed, both the earl and countess were arrested, as well as all the attendants of Overbury in the tower. Frances Howard and the countess were also convicted, but were pardoned. The obvious anxiety of the king to shelter the earl and his wife encouraged a suspicion that he had connived at the murder.

The trial of the earl and countess was among the most sensational ever held in London. No case could have been more watched than this one. They finally appointed the rooms of their house so that they

should never meet, and the countess died a lingering death from cancer.

There seems to be not much doubt that Frances Howard was the real instigator of the murder. It is said that she suggested certain pills which were forwarded to him by others of the countess's agents. At the same time Frances Howard obtained permission from Helwys to provide Overbury's table with confectionery which the lieutenant was warned to allow none but the prisoner to taste. According to Franklin's testimony the chief physician employed was arsenic, but many other poisons figured in the list with which Franklin corrupted Overbury's food.

Overbury was in feeble health on arriving at the tower and although his sufferings, largely due to the machinations of his enemies, were soon stated to be without parallel, yet his ailments were attributed to natural causes. He himself had no suspicion of their true origin. So cleverly was the plot worked, however, and so defective was the medical science of the day that two of the most eminent London physicians who were deputed to examine him, were completely deceived as to his condition. There is no doubt that Frances Howard was the leading spirit in the movement to get rid of Sir Thomas Overbury, but there has been much doubt as to whether she was the only one in the crime, for it is believed by everyone that her husband was innocent and was merely used as a dupe by the woman.

A Story of the Moment  
By WALT MASON,  
The Famous Prose Poet

THE MOTHER-IN-LAW.

"There's nothing more disgusting than the everlasting jokes about the mother-in-law," declared the school superintendent. "All the half baked humorists in the country continue to write such jokes, and I never see one of them without feeling indignant. The mother-in-law, in nine cases out of ten, is a blessing to the home wherein she abides."

"You'd have the time of your life accumulating the statistics to prove that," remarked the village pedagogue. "I don't enjoy the jokes about the mother-in-law any more than you do. They usually are feeble and chatty, and they don't discourage the mother-in-law. Some more drastic action should be taken against that overpowering female. Each state should enact an act, to be known as the mother-in-law act, and she should be required to stay there."

"For the mother-in-law does more to destroy domestic happiness than strong drink or piano music or anything I can think of. She may be the best kind of woman, and she may be the best friend you have, but just as soon as she invades the home of young married people trouble looms up on the horizon and the divorce lawyers begin to grind their weapons."

"No man was ever more passionately devoted to his mother than I was. She was the kind of mother you read about, and the best housekeeper in seven states. I was married the first time when quite young, and there was happiness to burn in our home. My wife was a highly attractive young girl, and I do say it with a pride that she was the best I ever had. She was a good cook in the village, and she was a good mother, but she was learning the points of the game, and there was every reason to believe that she would be able to cook rings around any of the neighborhood women."

"One day I went home with a glad smile spread all over my face, and told Eliza Jane that I had joyful news. My mother was coming for a good long visit. I expected to see her dance and sing, but she didn't seem to be interested. That means the end of all our happiness," said she. I tried to argue her out of her dismal forebodings. I pointed out that my mother was different from the average run of mothers. She was a wellspring of pleasure. But my wife said that her coming would upset everything.

"My mother came next day and she was fairly shimmering with love for us both, and she called up pet names and was just too sweet for anything, but she hadn't been in the house an hour before she was rearranging the pictures on the wall and saying that the lace curtains would have to be washed. My wife looked at me with a Lady Macbeth expression in her eye, and whispered, 'I told you so.' My mother meant the best in the world when she began suggesting changes in the arrangement of things, and Eliza Jane resented it, and I really couldn't blame her, for such suggestions are criticisms, and nobody likes to be criticised.  
"My wife went into the kitchen to compile some hash, and I tried to hold mother in the parlor, but she wouldn't stand for it. She was fairly paving the carpet in her anxiety to go to the kitchen. I want to give that dear girl the benefit of my experience," said she, and so she footed it to the kitchen. Then I heard her telling Eliza Jane that the beefsteak was tough. "Wherever I got such a piece of meat," said she, "I always bang it over the clothesline and beat it with a buggy whip until it's tender." The steak ought to hit back, replied Eliza Jane, and I realized that she was peevish.  
"Then another began to tell her how to make coffee, so that a sane man could drink it, and how to boil potatoes with the skins on, and how to make biscuits that wouldn't explode, and how to fry eggs in their shells, and forty other things, and the result was that Eliza Jane handed down an ultimatum that first evening. I had to ship my mother to parts unknown, or she would resign her portfolio as my wife.  
"I was foolish enough to stand up for my mother in this emergency, and so I lost the most satisfactory wife I ever had, and I have mourned her departure for many years. I have no doubt that thousands of yearning husbands could tell similar stories if they happened to drift into this drugstore for a game of checkers."

THE FIVE CENT PIECE.

By GEORGE FITCH,  
Author of "At Good Old Sitwah."

The five cent piece is the day laborer of our coinage. It is the hardest working and most successful bit of money in use in these United States.  
The five dollar gold piece is very popular and is madly sought after in the best society; the five dollar bill has millions of friends, and the hard silver dollar can be found nestling in the pocket of almost every suburban peasant. But none of these works like the five cent piece.

The humble nickel runs the street cars of the nation, provides it with cigars and soda water, buys most of its magazines, operates its slot machines and has made the moving picture more powerful than the political orator.  
The nickel has built 100 acre breweries and \$200,000,000 subway systems. Where the \$2 bill has given up in despair the humble nickel has stepped in and operated vast affairs. The quarter ran the magazine business for many years, and made a mess of it. But when the nickel went into the game it put the quarter on every news stand and filled the American home so full of Sunday newspapers that father has to clear it out with a pitchfork on Monday morning.

Place a dollar bill in the pocket and it has to be removed with forceps and an anesthetic. But put a nickel in the pocket and within ten minutes it has leaped nimbly into the till of the nearest cigar store, soda fountain or moving picture emporium.  
If the nickel's work were to be turned over to the dime, most of our moving picture theaters would close, the cigar business would disappear, street cars would travel empty and our most prominent brewers would be mowing lawns for a living. Many of our newest and freshest millionaires are men who found dimes and quarters doing work which would have killed them, and put nickels on the job in their places, and many of our future millionaires will men who discover other jobs now being run into the ground by larger and fatter coins.



"The Day Laborer of Our Coinage."

and who will put in clusters for him and begin the accumulation of nickels and dimes work. The nickel has not broken into the automobile business and may never do so. But when every voter contributes a nickel to his party the troubles of the campaign committee will disappear and the large contributors, who have been raising four political parties in the past, will be left cold and firmly to go to.

BE NATURAL.

By GEORGE MATTHEW ADAMS

The whole world vibrates in tune with the human being that acts Almight'ly. Most of us are on parade. We show too many eyes centered our way. We estimate the value and too falsely our own worth. Instead of being busy at our job, we worry for fear other people may fall to know we are busy at it.

Work as though No One sees, but with the feeling that in time Everyone will see. Naturalness is inherent, therefore it can not be acquired. It is false Standards and wrong Ideals and life misunderstood the bring Unnaturalness. Unnaturalness is a species of Intuition's turning your eye self around and seeking to make it not Strongest Self. Also, you will be what other human being can be. For no two of us are exactly alike or have ability in duplicate.

Work as though No One sees, but with the feeling that in time Everyone will see. Dress Naturally, Talk Naturally, Be Naturally, Walk Naturally—Live Naturally. Fuss not, Flurry not, but strong in the knowledge of latent Ability and reserve Power, sure to count at the Proper moment in the event of the need to be Natural at all times—so think and act as though under the direct eye of a great and wise Master.

BIG COTTON EXHIBIT ELICITS ENTHUSIASM

Cotton Refineries of North and East Are Willing to Do Their Part

At an enthusiastic meeting of the members of the Georgia Cotton Seed Crushers' association held yesterday at the chamber of commerce a substantial sum was made to the project for establishing a complete and permanent cotton and cotton products exhibit in the new chamber of commerce building.

WALTER COOPER GIVEN VACATION OF 90 DAYS

Walter G. Cooper, who has been the efficient secretary of the Atlanta Chamber of Commerce for the past five or six years, has been granted a special ninety day leave of absence in which to visit Europe.

IF YOU CAN WALK YOU'RE NOT DRUNK, SAYS MACON JUDGE

Macon Ga. August 4.—(Special) Judge Augustus L. Davis of Macon has ruled that a man who can walk is not drunk.

PROMINENT MACON MAN IS DEAD FROM STROKE

Macon Ga. August 4.—(Special) Stein for the past few years a resident of Macon and widely known among the agriculturists of this state died here yesterday from a stroke of apoplexy which occurred upon him at some of his father's land.

Advertisement for Solid Gold Bracelets, \$5.00, by Maier & Berkele, Inc. Includes an image of a bracelet and text describing the quality and variety of the jewelry.

OCCUPATION TAX DOUBLED BY HOUSE

Slater-Akin Bill Is Passed by Vote of 109 to 13—Other Bills Passed by House on Monday.

With a measure doubling the occupation tax on corporations and another placing a special tax on automobile bottling plants passed a measure placing a registration tax on lobbyists tabled and a fourth bill providing an annual registration tax on automobiles for house concluded its deliberations for Monday.

By a vote of 109 to 13 the Slater-Akin occupation tax bill doubling the occupation tax on corporations passed the house. This provides an annual increase of \$48,000.

UNCONSCIOUS GIRL FOUND BY OFFICERS IN SAVANNAH PARK

Savannah Ga. August 4.—(Special) Stretched upon the grass in a remote corner of the Savannah park Sunday a young woman was found in a semi-conscious condition today just before noon.

FLIGHT OVER REGISTRATION BILL

A warm fight erupted upon consideration of the measure recommended by the ways and means committee to place an annual registration of \$5 on automobiles and other similar propelled vehicles involving an annual increase in the state's revenue of approximately \$100,000.

TWO MEN MEET DEATH ON LOGGING TRAIN

Arlington Ga. August 4.—(Special) George L. Bessinger, white and John Bennett, colored, were both killed and Charles Dunson, colored, injured when struck by falling logs on a log train of the Arlington Lumber company this morning.

LET GIRLS USE EYES TO CRUSH MASHERS

Chicago August 4.—Hat pins clubs or whistles like the Boston woman use are not as easy to squelch masher's—a look will do it. This was the opinion expressed today by police women at two Chicago beaches.

NEW BILLS IN THE HOUSE

By Mr. Dorough of Franklin—To provide for the payment of annuities to the survivors of the late John D. Franklin.

BIRMINGHAM ROTARY CLUB IS HERE TODAY

Atlantans Will See to It That Visitors Have Time of Their Lives

A delegation representing the Birmingham Rotary club forty strong will arrive in Atlanta at 12:40 o'clock today and will be the guests of the Atlanta Rotary club for twelve hours.

CHARGE OF SHOOTING UP TOWN IS FACED BY FATHER AND SON

Valosta Ga. August 4.—(Special) Judge W. B. Thomas will go to St. Cloudville Ga. on Monday to hear the cases against H. S. Williams and his son Robert and a man named Jennings who are now in jail at St. Cloudville charged with shooting up the town of Howell and threatening the life of the sheriff there.

TODD IS CONFIRMED TO ASSIST M'REYNOLDS

Washington August 4.—The senate tonight confirmed the appointment of George H. Todd of New York to be assistant to the attorney general of the United States.

SOLD STOCK TO FARMER, NOW THEY ARE IN JAIL

Greensboro Ga. August 4.—(Special) D. W. Moorefield and G. W. Bishop who came to Greensboro pretending to sell a patented car door induced John H. Bowling, a prominent farmer, to invest \$1,000 in the instant right after investigation he reached the conclusion that they were crooks and had them arrested in Arcadia, Fla. through F. C. Hixon, sheriff of Greene county.

SOLDIERS ARE CAMPED IN THE HOP FIELDS

Wheatland Cal. August 4.—While six companies of militia camped in the hop fields and some hop pickers were employed on the Durst brothers ranch reduced to a few hundred persons there was little indication here tonight of the rioting which brought death last evening to four men among them District Attorney B. T. Maxwell.

SEASHORE EXCURSION AUGUST 7

Jacksonville, Brunswick, St. Simon, Cumberland, Atlantic Beach, \$6.00—Limited 6 days. Tampa, Fla., \$8.00—Limited 8 days. Two Special Trains 10:00 p. m. Solid Pullman Train. 10:15 p. m. Coach Train. Make Reservations Now. SOUTHERN RAILWAY.

BELLWOOD CONVICTS TO SPORT AND WASH IN 16 SHOWER BATHS

Shower baths are to be installed at once for the convicts at the Bellwood camp and as soon as city water can be secured at the other convict camps of the county they will also be provided with showers.

HEALTH BOARD ACTION REVERSED BY COUNCIL

The generous spirit of the city health board was rudely rebuked by council yesterday afternoon when the city fathers turned down the board's recommendation to allow the Destructor company of New York to put in ribbed glass instead of highly polished glass in the new \$260,000 crematory.

19 TOWN BLOCKS OBJECT TO SUIT IN BANKRUPTCY CASE

Savannah Ga. August 4.—(Special) Suit for the recovery of a large part of an incorporated town in Emanuel county as a bankruptcy asset was filed in the United States court here today by R. A. Flanders trustee in bankruptcy for Cook & Fountain.

SHOT FIRED AT CHIEF

Omaha Neb. August 4.—An attempt to assassinate Chief of Detectives Stephen Maloney was made early today when some person fired two bullets at him as he sat in his office at the police station. Chief Maloney's office is about 100 feet from a swimming track on which were standing several box cars. The two shots were fired from behind these cars.

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CITY COUNCIL OPPOSES CHARTER AMENDMENTS

Passes Resolution Asking the General Assembly to Pass It Without Changes.

DESTRUCTOR COMPANY MUST USE HIGHLY POLISHED GLASS IN NEW CREMATORY

The generous spirit of the city health board was rudely rebuked by council yesterday afternoon when the city fathers turned down the board's recommendation to allow the Destructor company of New York to put in ribbed glass instead of highly polished glass in the new \$260,000 crematory.

MOTHER AND DAUGHTER ARE CHOKED TO DEATH

Kirkville Mo. August 4.—Mrs. Ivy Chevelier 40 years old and her daughter Ella, 15 years old were found murdered in their home here today apparently they had been dead for two hours. The two had been beaten over the heads and were lying on the floor in their night apparel. Mrs. Chevelier and her daughter conducted a laundry.

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Knights of Columbus

pre-convention day of the Knights of Columbus supreme convention. The convention officially opens tomorrow morning. Twenty thousand delegates and guests had arrived tonight.

Advertisement for National Biscuit Company. Text: 'It is one thing to make soda crackers that are occasionally good. It is quite another thing to make them so that they are always better than all other soda crackers, always of unvarying goodness. The name "Uneda"—stamped on every biscuit—means that if a million packages of Uneda Biscuit were placed before you, you could choose any one of them, confident that every soda cracker in that package would be as good as the best Uneda Biscuit ever baked. Five cents. NATIONAL BISCUIT COMPANY'

Advertisement for Byrd Printing Co. Text: 'P-R-I-N-T-O-R-I-A-L-S No. 204 100 Point Efficiency Printing!! We wouldn't use the term "100-Point Efficiency PRINTING" without we were absolutely sure we could do that kind of printing. And—when we say EFFICIENCY—we include one of the GREATEST FEATURES of present-day production—SERVICE—in other words—PERFECT PRINTING WHEN PROMISED is our production pledge in a "nut shell". 46-48-50 West Alabama Street ATLANTA. Phone M-1560 2608, 2614'

Advertisement for Dining Cars. Text: 'DINING CARS WITH A LA CARTE SERVICE TO CINCINNATI & LOUISVILLE'

Advertisement for Georgia Savings Bank & Trust Co. Text: 'A RESERVE FUND The professional or business man who keeps a Savings Account separate from his regular business account, and deposits Five or Ten Dollars each week or month, will be surprised to see how quickly he will accumulate a good sized Reserve Fund. The clerk who saves systematically will soon have a fund that will start him in a business of his own. Start a Reserve Fund with this Bank today, 4 per cent interest paid on all deposits. GEORGIA SAVINGS BANK & TRUST CO. GRANT BUILDING Open Saturday afternoons from 4 to 6'

Advertisement for EISEMAN BROS., Inc. Text: 'August Clearance Prices A "Mine of Economy" for the Clothing Buyer DISCOUNT PRICES In Every Department of the "Big Store" CLOTHING! FURNISHINGS! CHILDREN'S WEAR! SHOES! Straw Hats, Panamas, Bangkoks NOW HALF PRICE! Eiseman Bros., Inc. 11-13-15-17 Whitehall'



**KID ELBERFELD WILL MANAGE CHATTANOOGA**

Leader of the Lookouts Will Hold the Same Position Next Year.

Chattanooga, Tenn., August 4.—(Special.)—Kid Elberfeld will be Chattanooga's manager for 1914. The manager was signed today for another season and the contract wants but the ratification of the board of directors which will be readily given at a meeting in September. Moguta Andrews and Patten own practically all the stock of the club. The kid probably will play until next season as he thinks he can stay longer in active service in the gardens than in the strenuous shortstop work. Catcher Mike Gido, now with Troy, N. Y., will join the Lookouts in a few days.

**Grand Circuit Races.**  
Kalamazoo, Mich., August 4.—Featureless racing marked the opening here today of the week's grand circuit program. The three events decided were won in straight heats without much of a contest at any stage.  
The best time of the day was made in the second heat of the 2:08 pace, in which Cabot, without urging, stepped the mile in 2:06 1/4.  
Clery, in the 2:07 trot and Strathmore in the 2:15 pace had little opposition.  
The 2:18 trot carded for today was postponed until later in the week.

**Wants Bouts.**  
Eddie Sherman, New York's crack bantam who has met all the champs and who has met all the near champs, is hot on the trail of Kid Williams. Sherman's record includes wins over Charley Goldman, Frankie Burns, Charley Harvey and Young O'Leary. Also a draw with Jimmy Wood. Sherman will box anyone up to 125 pounds. Address all communications care Police Gazette.

**Sparta 5, Haddocks 4.**  
Sparta, Ga., August 4.—(Special.)—In the second one of the series between Haddocks and Sparta, the locals showed their superiority in every department of the game. Graves, who pitched for Sparta, played with the victors as a cat would a mouse.

**Pressmen Want Game.**  
The Pressmen would like to arrange games with the Fort team out of the city. We would like a series with Newborn, West Point or Gainesville. Any game desired games write W. DeKendrick, 155 1/2 Marietta street, Atlanta, Ga.

**Burns v. Coulon.**  
St. Joseph, Mo., August 4.—Bobby Burns today in a ten-round boxing contest with Johnny Coulon, bantamweight champion, at Omaha, September 12.

**"Big Three" Hitting.**

These figures include Monday's games:					
Platoon	C.	A.	B.	R.	P.
Jackson	90	352	78	141	401
Cobb	73	248	48	94	387
Spencer	68	308	74	154	363

**Maxwell Sales Manager Tells Of New Era for Pleasure Cars**

In an address before several score of local and southern automobile dealers at Ansley hotel, Sales Manager C. F. Redden, of the Maxwell Motor company of Detroit, yesterday announced the beginning of a new era in the manufacture and sale of pleasure cars.



C. F. REDDEN, General Sales Manager of Maxwell Motor Company.

placed on exhibition by the southern district manager, Mr. Booth, at the company's sales room, 280 Peachtree street.  
Address by Mr. Redden follows in brief:  
The dealers who were present by invitation gave most profound attention to Mr. Redden's address and it was evident that their interest in the new Maxwell line and in the broad gauge policy, which has been adopted by President W. E. Flanders, was intense.  
Salesmanager Redden, who has made an enviable record for himself assuming one of the three biggest jobs in the industry, was introduced by Southern District Manager Chas. H. Booth.  
In commenting on the bright outlook for Maxwell dealers, Mr. Redden said:  
"The manufacturing facilities of the Maxwell Motor company, comprising as they do all the plants of the late United States motors and Flanders Motors companies, are now greater than any other individual concern in the business. This enables us to manufacture in enormous quantities and thereby to successfully meet any competition. The well known financial backing this company enjoys enables us to inaugurate and successfully carry out an extensive and aggressive manufacturing and sales campaign.  
"Our 1914 line, comprising as it does three good selling models, each listing at from 15 to 25 per cent below competing cars of similar style and power, insures a big demand for our product. Our policy of standing squarely back of our cars and extending our owners a more liberal treatment and protection than they have generally received from automobile manufacturers in the past, and our liberal policy towards dealers and our friendly co-operation we will extend them, constitutes, in our judgment, a policy

Such a policy insures a success as certain as the law of gravity.  
"Fortunately, the unique manufacturer which affords a safe foundation to build on and justifies our optimism.  
"In other words, we are simply applying the laws of good merchandising to the automobile business, manufacturing cars the people want to buy, producing them in such quantities that we can undersell our competitors; back them up with a guarantee as good as a government bond, and protect our dealers with a policy that enables them to protect their customers.  
"The facilities we enjoy afford us advantages over almost any other manufacturer, and with such a well known captain of the industry as Mr. Flanders to lead us, with the organization of experts he has placed in the various manufacturing divisions, insures our agents that they will now get care and get them in quantities, and instead of being confronted with the expensive and irritating delays generally caused by developing and testing out new models, we are now practically ready to make deliveries, and offer our dealers an opportunity to get more than their share of the early fall business."



**TAKE A TRIP BY RAIL AND SHIP**  
Through train, large, easy and well-ventilated coaches, parlor and sleeping cars, via  
**CENTRAL OF GEORGIA RAILWAY**  
to the port of Savannah, Ga., thence a joyous sea voyage on large palatial ships to the big cities and cool summer resorts in the East.  
**ROUND-TRIP FARES FROM ATLANTA**  
Including meals and berth on ship  
New York.....\$36.25 Baltimore.....\$29.25  
Boston.....42.25 Philadelphia.....34.00  
Proportionately low fares from other points.  
For all details, berth reservations, etc., ask the nearest Ticket Agent.  
WALTER H. POSE, District Passenger Agent,  
Cor. Peachtree and Marietta Sts., Atlanta, Ga.

**E. G. Willingham's Sons**  
If you read the papers you have seen the above headline—with a few words to people who are apt to forget that they can get lumber unexcelled, delivery prompt and sure—by calling Main 1946.  
Give us your specifications. We will deliver your house bills to any suburb without extra charge.  
**542 Whitehall Street**

**A FREE TRIP**  
The Southern Merchants' Tour leaves Atlanta, Ga., Saturday, August 9, in a special standard Pullman train, visiting Cincinnati, Indianapolis, Chicago and Milwaukee, including a steamer trip on Lake Michigan, and is free to any responsible merchant in the south. The above trip is also offered to any reputable persons desiring an eight-day, all expense paid tour of the above mentioned places, including transportation, standard Pullman, all meals en route, hotels, steamers, etc., for only \$49.75. All representative people are invited to join this select party. Write today for further information. Address J. F. McFarland, Agent, P. O. Box 1524, Atlanta, Ga.—(adv.)

**CHICAGO**  
CHOICE OF ROUTES AND GOOD SERVICE

**AT THE THEATERS.**

**Keith Vaudeville.**  
(At the Forsyth.)  
When it came to amusing folks in front, it seems to be every day for the Forsyth yesterday afternoon. Van Hoven is not much as magician, but with the aid of two carefully trained youngsters, he creates continued laughter by his quick fire commands to "do this" and before it could possibly be obeyed, "do something else." The two boys are kept on the jump, trying to accomplish the impossible—do two or more things at the same time—at all the time the audience is howling.  
The Eight Berlin Madcaps, headliner of the bill this week, are generously applauded.  
Robert Everest, with his monkey hipodrome, will keep the children interested all the week. As a usual thing the trainer is on the stage, or appears afterwards to bow to the applause of the audience, but in this case only monkeys are seen back of the four-legged acts.  
Harry Hayward and his company, said company consisting of two pretty girls, please. The act resembles somewhat that of Milton and the Long sisters.  
Dunham and Freeman, two men in songs and patter, were one of the surprises of the bill. Both have good voices and their material was excellent. They received a number of well deserved encores.  
Others on the bill were Anna Kent, "the little jester," and Pero and Willson, in juggling, opened the bill.

**SLATON AND WOODWARD GREET METAL WORKERS**

400 Delegates Are Attending the Thirteenth Biennial Session in Atlanta.  
Governor Slaton, representing the state of Georgia, and Mayor Woodward, speaking for Atlanta, yesterday morning extended a hearty welcome to nearly 400 delegates from every state in the union and from British Columbia, Manitoba, Canada and the Canal Zone to the thirteenth biennial convention of the Amalgamated Sheet Metal Workers' International Alliance in session in the Piedmont hotel assembly hall.  
Following Governor Slaton and Mayor Woodward came S. E. Marks, president of the Georgia federation, who happily extended the glad hand to the visiting delegates.  
M. O. Sullivan, of Pittsburg, president of the international organization, and J. E. Bray, of Kansas City, secretary treasurer, were present at the opening session, both having reached Atlanta Sunday afternoon. At each came a response to the addresses by Georgia's governor and Atlanta's mayor.  
While practically every session of the convention will be executive the entertainment committee has arranged for a number of pleasant events. After the credentials committee, which was in session the greater part of Monday afternoon, has made its report this morning, an adjournment will be followed by a barbecue this afternoon at White City.  
C. Harrison Barnes, treasurer of local 85 and incidentally president of the Atlanta Federation of Trades, and C. J. Little, delegate from the Atlanta railway shops, are working hard to make the session an interesting, as well as a pleasant one.

**Drink Coca-Cola**

It is no ordinary "drink-it-just-to-be-drinking-something" beverage. Coca-Cola has distinctive, individual qualities that you will recognize. Just to look at a glass of it tells the story—bright, sparkling, clear.

**Delicious—Refreshing Thirst-Quenching**

Whenever you see an Arrow think of Coca-Cola.

Send for our free Booklet. Demand the genuine—Refuse Substitutes.

THE COCA-COLA COMPANY, ATLANTA, GA.

**MEN AND RELIGION BULLETIN No. 69**  
**WOMEN FIRST IN GEORGIA**

**If money must be saved by sacrifice, Let the blow fall upon our cows and hogs, Or even upon our men and boys— But not upon our girls.**

Georgia has a reformatory for boys at Milledgeville. Its Superintendent says:  
"We are frequently embarrassed by requests to have girls received here—  
"The experiment was tried more than once, with only one girl at a time; and she proved a veritable firebrand—and of course had little chance for self-improvement."  
**THIS DISGRACE—**  
The unspeakable disgrace of confining girls in a reformatory with boys will not be repeated in Georgia. Superintendent Lovvorn says truly:  
"This is simply unthinkable."  
But what will you do? A local paper says:  
"It is estimated that each year from ten to twelve girls in each county in Georgia are lost through the lack of such an institution."  
Seventy-five girls are in charge of one court. The officials are helpless; they have no place to put these children.  
Georgia will not wait begging, with hat in hand, until some charitably disposed persons drop in a fund sufficient to take care of her daughters.  
If you must economize, you will sacrifice hogs, cattle and chemicals rather than girls.  
The Medical School—  
The University of Georgia—  
The School of Technology—  
These are for men and boys; they should get far more than they are today receiving from our state.  
And yet even these might wait for funds; men and boys can make shift without money or a great deal of book learning.  
But a girl upon the brink—  
A girl sinking beneath the whirling scum of the underworld cannot wait. The frightful quagmire sucks her down. For her the gift of charity or of the state, a year or more from now, will be wholly wasted.  
Today they are being lost. Tomorrow will be too late. Now is their need desperate.  
Men will not shoulder them aside for the sake of hogs and cattle or even for the schooling of men and boys. They will provide.  
If any must be sacrificed, it will not again be girls, in Georgia.  
**DO YOU REMEMBER?**  
In the Paris fire men trampled upon women in their mad desire to save their own most worthless lives—  
And when the Elba and the Bourgoyne went down, men crushed the fingers of women who tried to cling to the gunwales of the boats in which men were rowing away.  
Thank God it was not so when the Titanic sank—  
Men of our race gladly embraced death that women might live.  
Today, when there is no storm or fire or sinking ship, will you save hogs and cows and leave girls to die a thousand deaths?  
Long ago came the Word of God—  
"Behold the cry of the daughter of my people—  
"The harvest is past and the summer is ended, and we are not saved.  
"For the hurt of the daughter of my people am I hurt—  
"Is there no balm in Gilead? Is there no physician there?  
"Why, then is not the healing of the daughter of my people perfected?"  
Not man, but God, asks:  
"WHY?"  
Recall those who begged Jesus to leave the land because of the loss of a herd of hogs.  
And you will never reply:  
"Lord, we have cows and hogs—  
"And these must be saved,  
"Even though a few score girls are lost."

**EXECUTIVE COMMITTEE OF THE MEN AND RELIGION FORWARD MOVEMENT**

# Two Scholarships to Be Given By Daughters of Confederacy

Mrs. T. T. Stevens, chairman of the scholarship committee of the Atlanta chapter United Daughters of the Confederacy, announces two scholarships to be given through the chapter this year—one in the collegiate department of Miss Woodberry's school, the other in either the primary or collegiate department of Miss Hanna's school. Applicants must be descendants of Confederate soldiers, and applications must be sent at once to Mrs. T. T. Stevens, 450 Luckie street, telephone 175 324, the decisions to be made as to the winners of scholarships next week.

Each year the Atlanta chapter offers scholarships in educational institutions, this principle being one of their order to help the children of the confederate heroes, as well as perpetuating the history and brave deeds of the latter. Miss Woodberry and Miss Hanna have given scholarships for several years, and it is probable that similar offers will be made by other Atlanta schools. Credentials are required of applicants.

## Hunt-Sewell.

A beautiful event of last Wednesday evening was the marriage of Miss Beattie Hunt and Mr. Roy Sewell, which took place at 8 o'clock at the home of the bride's mother, Mrs. Martha Hunt. The house was artistically decorated with quantities of hand-some ferns, palms and smilax. The ceremony was performed in the drawing room before an altar of palms, ferns and American Beauty roses. Mr. Paul Donohoe played the wedding march, Dr. W. R. Owens officiating. The bride was pretty in a dark blue charmesse serge coat suit with hat of blue straw, trimmed in peacock tips shading from blue to rose. She wore a corsage bouquet of brides roses and lilies of the valley tied with white silk cord. After the ceremony an informal reception was held. Assisting in entertaining were Mrs. Jack Vaughan, Mrs. Clarence Lanford, Mrs. George Taylor, Misses Jay Christian and Furdie Bankston. Misses Annie Ruth Sewell and Ethel Foster presided at

the punch bowl, while Misses Irene Sewell, Sarah Bankston, Helen McLaughlin and Nell Cox served refreshments. The color scheme was green and white.

Mr. and Mrs. Sewell left during the evening for the mountains and on their return will be at home to their friends at the home of the groom's mother, 32 Highland view.

**McLaughlin-Anderson.**  
Mr. and Mrs. Frederick E. Arthur, of Americus, announce the engagement of their sister, Miss Linda McLaughlin, to Mr. N. H. Anderson, of Albany, Ga., the marriage to take place at their residence in Americus early in October.

**Matinee Party.**  
Miss Lurline Daley entertained at a matinee party yesterday afternoon in compliment to her guests, Misses Louise and Julia Warren, of Louisville, Ga., and Miss Madeline Arline, of Savannah. Miss Lillian Daley and

Miss Louise Alexander, of Augusta, completed the party.

**Vandiford-Vance.**  
The marriage of Miss Della Vandiford and Mr. J. E. Vance is announced, the wedding having taken place Saturday night at 124 Mountain street, Rev. A. C. Ward officiating.

**Miss Patterson to Entertain.**  
Miss Ann Patterson will entertain a number of the younger set this evening at her home on West Peachtree street in compliment to Miss Anna Lowry, of Lenox, Tenn., who is the guest of Miss Emma Lowry, Freeman, to Miss Blanche Davine, who is visiting Miss Carrie Blount, and Miss Dorothy Brown, of New York. Miss Dorothy Dillon's guest.

**Miss Stewart's Dance.**  
Miss Helen Stewart was hostess at a delightful dance last evening at her home on Piedmont avenue in honor of Miss Marie Dinkins, guest. Miss Dora Chandler, of Dallas, Texas.

Miss Stewart, who was assisted in entertaining by her mother, Mrs. W. W. Stewart, and Mrs. L. C. Dinkins, wore a pretty gown of pink tulle and lace. Miss Chandler wore a white lace over pink charmesse, and Miss Dinkins' gown was blue chiffon, with pearl trimmings.

About two hundred members of the college set were entertained.

**House Party.**  
Mrs. W. A. Parker and Miss Louise Parker are entertaining a summer party at their delightful summer home, "Ashantee," near Clayton.

The guests who went to Clayton yesterday were Miss Margaret Murphy, of Newnan; Miss Florine Hardwick, of Marietta; Miss Edith McKenney, of Monticello; Misses Jessie Thompson, Myra Scott, Mary Murphy, of Atlanta; Mr. Robert Tate Stevens and Mr. June Bunn, of Cedarhurst, and Charles Simpson, James F. Roane, Robert Baugh and Robert Redding, of Atlanta.

The party will remain throughout the week, returning to Atlanta on Saturday.

## SOCIAL ITEMS

General and Mrs. Evans, Lieutenant Tucker and Lieutenant Evans to Friday for Camp Perry, Ohio.

Mr. Hugh Foreman will visit Atlanta this week.

Mrs. Henry Rankhead, who has been the guest of Mrs. George Pullman at West End, N. Y., will join Captain Rankhead at Camp Perry this week.

Miss Frank Pitts and Miss Katherine Ellis are at the Greenbrier White Sulphur Springs, Va.

Mr. E. A. Alfred left Saturday night for a visit to Lake Thosau.

Mrs. Thomas Coleman and son are in Henderson, Ga., the guests of Mr. J. W. Hodges and Mrs. Kate C. Hodges.

Dr. and Mrs. William C. Warren returned yesterday from Chicago and an extended winter trip.

Mr. and Mrs. Russell Hopkins and children and Mrs. John R. Hopkins are in Avon, Cal.

Mrs. John E. Respedale is seriously ill at her residence, 15 Harold street.

Mrs. Estelle Garrett Baker left Saturday for New York to join Mr. Roland Alston and her mother, Mr. C. L. Henderson, at New York. They left New York yesterday for Nova Scotia. Before returning home they will spend some time at Atlantic City.

Dr. and Mrs. Thomas P. Hinson, who have been traveling in the west will return home Friday.

Miss Charlotte Horner is still the guest of Mrs. Charles Bennett at Highland.

Mr. T. R. Higdon leaves today for Clinton, where he will be for about a week before going to Franklin, N. C., and Torway. He will be away a month.

Miss Marie Pennell is visiting friends and relatives in Wilmington, N. C. She will also visit friends in Virginia, before returning home.

Miss Lucy Jacks, of Forsyth, and Miss Julia Gill, of Woodbury, are the guests of Miss Beattie Tappan.

Dr. and Mrs. E. D. Richardson have returned from Franklin, N. C.

Mrs. Frank Potts and Miss Helen Potts are spending some time at their summer home, "Lenox."

Dr. and Mrs. Joe Jacobs are at Karselob.

Mr. and Mrs. Cornelius Sheehan are in New York.

Mrs. C. C. Nichols left yesterday for New York. She will visit Mr. and Mrs. Wells at Sarsedale, N. Y., before going to Chicago for a visit.

Miss Ann Patterson has returned from Kentucky.

Mr. and Mrs. Jacob Eisenman and son Fred have returned from Atlantic City.

Moama Mae and Annie Bunkle are visiting relatives in Virginia.

Mr. and Mrs. Arthur A. Craig, of West End, have returned from Chattanooga, where they attended the funeral of Mrs. C. E. Chatterbox. Elizabeth Craig, of Chattanooga, will be the guest of Mrs. Craig this week.

Miss Regina Corriean is visiting friends at Vacoobes Valley.

Miss Dorothy Brown, of New York, is visiting Miss Dorothy Dillon.

Miss Anna Lowry, of Lenox, Tenn., is the guest of Miss Emma Lowry Freeman.

Mrs. J. O. Matthews and Mr. J. Horton Matthews leave today for Lake Torway, N. C. They will be joined on Wednesday by Miss Julia Williams, of Athens, Ga.

Mrs. John C. Hart and Mr. Henry Hart will occupy the home of Mrs. J. O. Matthews during her visit to Lake Torway.

Dr. and Mrs. Stoneville and Miss Louise Stubbs left Sunday for a visit to friends near Stanton, Va. They will join Mr. and Mrs. Thomas B. Payne at Greenbrier White for a stay before returning home.

Judge J. T. Poodleton will leave next week for a trip north and will be accompanied by Miss Mary Stewart and Mr. John Stewart.

Mr. and Mrs. Beaumont Davison leave today for New York.

Miss Lillie Wylie will return Friday from Wyebeville Beach, where she has been for six weeks.

Miss Lettie Gray Brown is the guest of Mrs. R. B. Gandy on Ross Hill, Columbus.

Mr. and Mrs. James B. Garrison will leave in a few days for a visit to San Francisco, Los Angeles, the Yosemite national park and other places of interest.

Mr. John Anderson Drake will call today by Savannah for New York.

Mr. J. H. Hockaday has returned from Lake Torway, N. C.

Mr. W. L. Stoddard, of New York, who spent Sunday in the city, left last night for New York.

Miss Elizabeth Enigo will visit New York this month.

Mrs. C. W. Cady, of Birmingham, Ala., is visiting Mrs. Ellen Stanley Moore at her home, 28 Drury street, Atlanta.

Mr. and Mrs. Lowry Arnold left Sunday for St. Louis, Mo., where they will go to Greenbrier White Sulphur.

Mr. and Mrs. Harry L. Throve and daughter

have returned from a month's visit to Atlantic City, N. J.

Miss Elizabeth, Jennie and Ruth Weiler are visiting relatives in Dallas.

Colonel R. J. Lowry leaves this week for a visit to New York.

Mr. Samuel S. Dunlap, of Moon, spent Sunday in the city with Mr. and Mrs. John D. Little, the guests of Mr. and Mrs. J. E. Ward.

Swift & Co.'s sales of Fresh Beef in Atlanta for week ending Saturday, July 25, averaged 10.50 cents per pound.

## CITY COUNCIL MAY SELL EDGWOOD PLANT

The sale of the old power plant which the city acquired when Edgewood was annexed to the city is considered as a possibility in the near future.

Charles W. Smith, chairman of the tax committee of council, took the matter of the sale of the plant up with Chairman W. G. Humphrey, of the finance committee, Monday afternoon, and both are agreed that the city should sell the property. Chairman Smith believes that between \$4,000 and \$5,000 can be realized. In fact a party has approached Chairman Smith with a proposal to buy the site for \$4,000.

It is ideally located for a manufacturing plant, having a frontage of fifty feet near the Georgia railroad. Chairman Smith and Humphrey will have another conference regarding the sale in the near future.

## CONTRACTS ARE MADE FOR PAVING STREETS

Council acted favorably on the following contracts for street paving at its meeting yesterday afternoon:

R. M. Hudson, bituminous macadam on Woodson from Little to Love, \$115

Nichols Constructing company, bituminous macadam on Beckwith street, at 2175; rubble gutters, 60 cents; rock and chert, \$1.05, and rubble gutters 60 cents.

Cement Stone and Tile company, Lakewood, from Ponce de Leon to St. Charles, rock and chert at 93 cents; rubble gutters at 65 cents.

W. H. Jones, bituminous macadam, from Ponce de Leon to North avenue, macadam, \$1.13; rubble gutters, 45 cents. South Prado to Piedmont, macadam, \$1.13; gutters, 65 cents.

Now had Mr. Dunlap's substitute not been introduced and sustained by the committee, the bill would have been a mere paper proposition for the passage of the bill, which would have brought it before the house for consideration and given it at least a live chance.

## MOTHERS' RIGHTS BILL FAVORABLY REPORTED

The mothers' rights bill, of which Representative John Y. Smith, of Fulton, and Sam L. Olive, of Richmond, are joint authors, was recommended to pass by substitute by the general judiciary committee of the house No. 1 yesterday afternoon.

The measure gives to mothers the prima facie right to the custody of their children under 12 years of age. The law now vests the father with the sole control of all minor children unless he is determined by the court to be a person unfit, when the custody may be awarded to the mother.

Another bill passed upon favorably by the committee was the tax discoverer bill of Representative McMichael, of Marion.

## A. & A. TO BE SOLD BY ORDER OF COURT

The Atlanta, Birmingham and Atlantic railroad was declared formally foreclosed yesterday after having been given a month in which to settle all outstanding obligations.

The property will now be advertised once a week for six consecutive weeks in the Atlanta, Birmingham and Boston papers. The date of actual sale will be set by Victor L. Smith, special court commissioner.

The outstanding obligations of the road amount to about \$14,000,000 in bonds and about \$5,000,000 in receivers' certificates. The actual obligations per mile are \$90,987.

## EAT MEAT SPARINGLY DURING SUMMER

Meat heats the blood—eat very little of it during hot weather. That doesn't mean that you have to sacrifice nourishing food because it is heating.

You will find Faust Spaghetti more nourishing than meat, and it is also a light, cooling food. By analysis you will find that a 10c package of Faust Spaghetti contains as much nutrition as 4 lbs. of beef. It is a rich, glutinous food made from Durum Wheat, the cereal extremely high in protein.

Faust Spaghetti can be served in many different ways—write for free recipe book. Sold in 6c and 10c packages.

MAULL BROS.  
St. Louis, Mo.

## To improve your hair, try this treatment

If there is any condition of your hair you want to improve, you must first improve the health of your scalp.

To keep the scalp healthy and active, shampoo regularly in the following way: Rub your scalp fully five minutes with the tips of your fingers to loosen the dandruff and dead hair. Then apply a hot bath of Woodbury's Facial Soap.

Soap and rub it in, rub it in, rub it in. Rub thoroughly in gradually cooler water, having the final water really cold. Dry thoroughly then brush gently for some time.

This treatment with Woodbury's if continued regularly, will make your hair soft and fluffy, and give it the gloss and pliancy so much admired. Try tonight—see what a delightful feeling it gives your scalp.



## Woodbury's Facial Soap

For sale by dealers everywhere

For 4c we will send a sample cube. For 10c, samples of Woodbury's Facial Soap, Cream and Powder. Address: The Woodbury Co., Dept. 503 Spring Grove Avenue, Cincinnati, Ohio.

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Mr. and Mrs. Harry L. Throve and daughter

# SAYS ENNIS DID NOT RESCUE WEBB BILL

Evans. Claims Would Have Been Chance of Action by Unfavorable Report.

Representative J. H. Evans, of Sevean, has addressed a letter to The Constitution telling why he thinks the bill to enforce the Webb law, which passed the senate, will not come up in the house this year.

He says that if the temperance committee had made an unfavorable report he would have got the matter before the house with a minority report which several of the committee would have signed. That would have given the measure a chance this year.

The effect of Mr. Evans' substitute was to postpone consideration of the bill until next year and ended the measure so far as the current session was concerned.

Editor Constitution: I must confess that I was surprised to see an article in your issue of July 31, headed, "Ennis Rescues House Liquor Measure." The facts are: When the committee on the question was asked by the editor of the Constitution in the measure as passed by the senate, Mr. Fulbright, of Burke, who is not a member of the committee, led the discussion in favor of recommending the bill favorably to the house, followed by myself.

Mr. Ennis and others of the committee opposed its being recommended for passage at this session of the house. I then moved that we recommend that the bill do pass. At once Mr. Ennis moved as substitute that the bill be referred to a committee of three or evered. On the question being called, all except two members who were present at the meeting supported Mr. Ennis' substitute. Those two were Dr. Dean and myself.

Mr. Ennis' substitute in several members who were not present and they were on hand would have given a larger dissenting vote to the bill.

Now, had Mr. Ennis' substitute not been introduced and sustained by the committee, the bill would have passed favorably on the passage of the bill, which would have brought it before the house for consideration and given it at least a live chance.

## CONFERENCE COMMITTEE GIVES TURNER AN AUTO

That little game of see-saw between Atlanta's council and the aldermanic board over certain items which various committees want put in the finance sheet, goes on as mercurially as ever. The result is that \$750 instead of \$850, has been recommended for an auto for the city electrician; \$200 has been recommended to pay the expenses of delegates to the League of American Municipalities convention, and \$400 agreed on for a shed over the night soil tank near the crematory.

The committee sustained the aldermanic board in its refusal to concur in council action on a refund \$100 to Assistant Manager Rupp.

Council adopted the report, and the matter now stands to be approved by Mayor Woodward.

## Worth Seeing The Little Shop Hotel Ansley

Worth Seeing The Little Shop Hotel Ansley

## CAPUDINE CURES HEADACHE COLDS AND GRIP

ADOSE HICKS' CAPUDINE IN A LITTLE WATER CURES HEADACHE COLDS AND GRIP

## That Trip Abroad! SECURE RESERVATIONS NOW

ROGERS B. TOY, AGENT FOR ALL LINES UNION DEPOT TICKET OFFICE, PHONE MAIN 813.

## HOTELS AND RESORTS

"Where Ocean Breezes Blow" HOTEL TYBEE Tybee Island, Ga. 125 ROOMS Modern—Fireproof Under the Personal Management of F. W. ARMSTRONG Write for Booklet, Rates, Etc. ATLANTA BOOKING OFFICE at the Imperial Hotel

## NEW YORK'S BEST SUMMER HOTEL Bonta-Narragansett

Broadway, 92d to 94th Streets. NEW YORK CITY. Two blocks from Central Park and Riverside Drive, overlooking the Hudson River. SPECIAL SUMMER RATES Send for handsome illustrated descriptive booklet. A. K. BONTA, Proprietor.

## White Path Hotel and Mineral Springs, White Path, Georgia

Pure air, pure and medicated water, abundance of shade, charming mountain scenery, invigorating climate, country fare, \$7 to \$10.50 per week. Booklet free. See booklet L. & S. Office, 3 Peachtree st. T. H. TABOR, Manager.

## ALAMAC HOTEL

AMERICAN AND EUROPEAN PLANS. On the Grand Boulevard at Duane and Avenue. ABSOLUTELY FIREPROOF. Furnished for comfort and attractiveness. See water in all baths running water in hot chambers, modern cafe and grill; orchestra; garage. MACK LATE & CO. Also New York, N.Y.

## WILL NOT CONSOLIDATE METHUEN COLLEGES

Mecon, Ga., August 4.—(Special.)—The plan for the consolidation of Wesleyan, LaGrange and Andrew Female colleges will not be carried out this fall as originally planned. Last spring the president and executive boards of the three institutions conducted negotiations looking to a consolidation, believing that it would be to the best interests of all concerned. The proposition was heartily endorsed by the representatives of all of the institutions, but it was discovered, when detailed plans of finance and administration were considered, that the interests of each were so complex and varied as to make it practically impossible to work out a satisfactory arrangement. No consolidation, therefore, will be presented to the conference this fall.

## Mary Manning.

Mary Manning, the infant daughter of Mr. and Mrs. G. W. Manning, died yesterday morning at 7 o'clock at the residence, 28 Pickett street. The body was taken to Burkert-Stimmons undertaking establishment and funeral arrangements will be announced later.

## Dewitt Oliver.

Dewitt Oliver, 43 years of age, died at the residence at Collings Springs, Ga., at 12 o'clock Sunday night. The funeral services were conducted at Burkert-Stimmons' and interment was at Oakland.

## Meeting Postponed.

The meeting of the Country Collective society, which was set for July 30, was postponed and will be held on August 5 at 3:30 o'clock in the main pavilion at Grant park.

## Farris Made Receiver

A voluntary petition in bankruptcy has been filed with Deputy Clerk Fred Boers, of the federal court, by Fred Finerowsky, agronomist. The petitioner declares his liabilities aggregate \$2,224.82, with \$2,319.55 in assets. H. A. Farris was named receiver under \$1,000 bond.

## School Tax Election.

Hazlehurst, Ga., August 4.—(Special.) In an election for school taxation for the education of the country children, the county went by nice majority in favor of taxation. The friends of the measure are highly elated over their victory. Much credit is due County Superintendent A. B. Hursey.

## Hotel Ansley

Atlanta, Ga. The South's finest and most modern hotel. Club luncheon served today from 11:30 to 2:30 p. m., 50 cents per person. Music in Parksheller.

## Menu as follows:

- Radishes
- Beef Broth a l'Anglaise
- Fried Filet of Sole Tartar
- Home-made Sausage Cakes.
- French Fried Potatoes
- Spinach and Cream
- Pudding Diplomat
- Coffee
- Tea or Milk

**BOOK BARGAINS**  
50c to \$1.50 Novels, Humorous Skits, etc., by well-known writers, reduced to 25c.

About 500 in all. Reduced because they are slightly shop-worn. But their condition is such that they will be welcome additions to many libraries. Neatly printed and prettily bound.

Drop in today and look them over. They're going fast—at 25c a copy.

Quick Mail-Order Service.

**Southern Book Concern**  
(GAVAN'S)  
71 Whitehall St. (Right Near Hunter St.)

## Why Don't You Have Home-Baked Crackers?

No, you need not bake YOURSELF in the process.

But you can have home-baked crackers and biscuits just the same, without the toil of mixing and stirring and watching and baking them. No loss of time, either.

You can buy BLOCK'S.

Never better crackers and biscuits came out of the oven than those baked by BLOCK—here in Atlanta.

They're the best that money and science and skill can get together.

They get to you fresh. They are crisply, delicately, nuttily good and flavorful. They have that snappy crunch that makes you want more.

Why buy crackers baked a thousand miles from where you live? Why let your biscuits journey over seas before they join the soup or the salad or the sweets upon your table?

Buy BLOCK'S—the kind that are baked every day just a few minutes from your home—the kind that have no superior.

BLOCK your grocer if he offers you the other kind.

Buy Block's Baking

## PEACHTREE CITY TICKET OFFICE

EITHER PHONE

THE ATTRACTIVE WAY NORTH & WEST

## MANHATTAN SQUARE HOTEL

OPPOSITE MANHATTAN SQUARE PARK, FACING MUSEUM OF NATURAL HISTORY.

50 to 58 West 77th St., New York City

Coolest Location in City

Overlooking Hudson River, midway between Riverside Drive and Central Park. Ten minutes to shopping and amusement center. Parlor, bedroom and bath, \$250 per day for two persons. Parlor, two bedrooms and bath, \$3.50 to \$4.50 per day for three or four persons. Best value in city. STRICTLY HIGH-CLASS HOTEL IN HIGH-CLASS NEIGHBORHOOD.

F. N. ROGERS, Manager

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F. N. ROGERS, Manager

WAS AT THE CAPITAL CITY

**CAPITAL CITY RHYMES and REASONS**  
No. 30

Not a shred nor ravel,  
Not an edge nor fray  
Since Spick and Span their work began  
To drive all smudge away,  
They study everything with care  
For they know how—and this is where:

**Capital City Laundry**

**Borated Talcum** 10¢ a box

Guaranteed pure. The smoothest. White or Flesh Tint.

Talcum Puff Company  
Manufacturers of  
**Air-Flo**  
TALCUM POWDER  
Building, Brooklyn, New York.

**EDUCATIONAL**

**THE GILMAN SCHOOL**  
ROLAND PARK, MD.  
The most beautiful suburb of Baltimore. Accommodations for 80 boarding boys in the new building; 100 boys and 14 masters. Proprietor for the leading colleges.  
Dr. John M. T. Finney, President Board of Trustees.  
F. M. W. FINE, Headmaster.

**PEABODY Conservatory of Music**  
BALTIMORE, MD.  
The leading endowed musical conservatory in the country.  
Scholarships and diplomas awarded. Circulare mailed. Tuition in all grades and branches.

**LAW**

The University of Georgia Offers Full-day Law School, with professors giving entire time to instruction in Law. Standard entrance requirements. Integral connection with University life. Over 1000 graduates, men prominent in statesmanship, on the bench and at the bar. Send for catalog describing courses and giving full list of graduates and their location. Diploma admits to bar. Address DEAN SYLVANUS MORRIS, Athens, Ga.

**Ga. School of Technology**  
The graduates of this leading engineering institute always in demand.

They are always well versed in the advanced courses in Mechanical, Electrical, Textile and Civil Engineering, Engineering Chemistry, Chemistry and Architecture.

Prepares for real teaching, including use equipment for shop, mill and laboratory. New hospital, saw shop, building, machine shop, etc. E. O. G. School of Technology, 1000 Peachtree St., N. E., Atlanta, Ga.

## EXCURSIONS

Two great Tours East and West. Special trains. Excursion Shipy. All Expense paid. Best hotels. On August 9 Southern Merchants' Tour (Free to Merchants), visiting Cincinnati, Indianapolis, Chicago, Milwaukee and Lake Michigan. An 8-day expense-paid-trip for only \$25.00. (Tickets good for 30 days with stop-overs). Special trains on both tours leave Atlanta for Birmingham, Chattanooga and Knoxville. Limited and select party Special cars for ladies alone. Write today for reservation and full particulars. J. F. McFarland, Agt., Box 1614, Atlanta, Ga.—(adv.)

## HOTELS AND RESORTS

ATLANTIC CITY.

NEWEST BEACH-FRONT HOTEL. **ALAMAC HOTEL** (Formerly Young's.) AMERICAN AND EUROPEAN PLANS. On the Grand Boulevard at Duane and Avenue. ABSOLUTELY FIREPROOF. Furnished for comfort and attractiveness. See water in all baths running water in hot chambers, modern cafe and grill; orchestra; garage. MACK LATE & CO. Also New York, N.Y.

# FIRST MEETING IS CALLED TODAY

Convention Is Called to Order at 10 A. M.—Addresses of Welcome by Gov. Slaton and Mayor Woodward.

Convention is called to order at 10 a. m. Address of welcome by Governor Slaton and Mayor Woodward. Today is the first big day of the convention. Numbers of merchants arrived in the city yesterday, but the big crowd will come in this morning. Everything is in readiness for the big doings and there will be a constant stream of merchants registering at the Auditorium from 7 a. m. until night.

William L. Percy, the general secretary of the Jobbs & Wey company, will be on hand as the official welcome and those who remember his genial smiles from previous conventions will be delighted to see him again.

The first meeting of the convention will be called to order at 10 o'clock this morning. There will be addresses of welcome from Governor Slaton and Mayor Woodward. At 10:55 o'clock the speeches and discussion on the leading topic will commence. The subject is "How Can Merchants, Landlords and Bankers Best Direct Their Influence Towards Securing Greater Diversity of Crops?"

This evening at 8 o'clock the merchants will be entertained at the Forsyth theater. The entire theater has been engaged and it is sure to prove a splendid send-off for the big times ahead.

The following is the complete program for the morning session:

- Tuesday's Program.**
- 10:00 O'clock—Convention called to order.
  - 10:05 O'clock—Invocation.
  - 10:15 O'clock—Address of welcome—Governor Slaton.
  - 10:30 O'clock—Address of welcome—Mayor Woodward.
  - 10:45 O'clock—Response to address of welcome.
  - 10:55 O'clock—LEADING TOPIC. How can merchants, landlords and bankers best direct their influence towards securing a greater diversity of crops.
  - 11:15 O'clock—RELATED SUBJECTS. The marketing of over-plus of grain.
  - 11:25 O'clock—Cattle and hogs as a by-product.
  - 11:35 O'clock—"The Greater Stability of Credit Resulting."
  - 11:45 O'clock—Open parliament on leading topic. (Limit 5 minutes to each speaker.)
  - 12:30 O'clock—Adjourn.

# Si Hawkins Is in City; Is Ready for Big Time

New Member of Firing Line Staff Arrives and Immediately Takes Up His Duties—Much Impressed With Atlanta's Hospitality.



Dear Folks: Well, I got here. I started from home Sunday. (I don't aim to tell yew what time I started, 'cause yew might get ter fingerin' 'bout how far I come, an' I don't tend to tell yowall whar my homeplace is.) When I hit Atlanta I shere did feel mighty queer fer quite a while. I see bein' as how I ain't bin nowhars to speak of, I was some rattled, what with all the hubbub and rattetybang of the big city. When I got out of that gosh-awfully big depot I wuz standin' round lookin' a mite lost, I reckon, when a mighty nice appearin' young feller comes up and and ses: "Be you a visitin' merchant?" "First go off I reckoned he must be one of these yere "skin" fellers yew read 'bout, but I seen that some other men wuz goin' with him, as didn't know him, so reckoned it mus' be all right. I got in his auty-mobel and he ses: "All right, Jim," and right away we started. It wuz the first time as how I'd ever bin in an auty-mobel, but I'll be derned ef I was goin' to let on to him an' his friends that I wuz as green

# ANOTHER GATHERING HERE IN NOVEMBER

Southern Textile Association Chooses Atlanta for the Meeting Place in November.

As a special meeting of the executive committee of the Southern Textile association, held yesterday afternoon at the Hotel Ansley, it was decided, for various reasons, to hold the next convention of the association in Atlanta. The dates chosen were November 21-22, 1913, and the headquarters will be established in the Ansley.

Alonso Her, of Greenville, S. C., who is president of the association, pointed out that Atlanta was undoubtedly the place to hold the convention, as it was the geographical center of the cotton mill territory. He said that when the association met in Charleston there were over 300 members present, and that he had no doubt, that with its more central location, Atlanta would attract around 500. As most of these gentlemen will bring their wives with them, it means quite a large crowd coming to the city at that time.

Mr. Drake, a local member of the association, was made chairman of a special committee to make all arrangements for the convention in November.

As I looked, so I jes' dug in my finger nails and hung on. By and by we comes to a big buildin' all fixed up with flags and suchlike, and we steps and goes inside. The name of the place wuz Silvey & Co., and they ran a kind of a dry goods store, but it is so durn big I reckon a man couldn't buy a piece of print stuff for a dress for his wife. They all see they wuz might glad to see me, an' one feller ses: "I'll bet this is Si Hawkins!"

I reckon he knew me from the piter I had in the paper Sunday. He ses his name wuz Rambo, and he tells one of the other fellers to tak me round to a good hotel, and so we gets in the auty-mobel agin and goes up the street aplace til we comes to a fine lookin' buildin' called the Hotel Ansley. It wuz shere some fine lookin' place in-side, and they fixed me up with a room that wuz jes' as pretty a place as yew could think of. I slop thar last night, and believe me, it felt so good I jes' stayed awake all night enjylin' it.

Well, after I'd got my room all fixed I thought as how I'd take a walk round and see the sites. I got on a street called Peachtree, but I couldn't find no peachtrees anywheres as I could see. I never want to see another circus as long as I live. That thar street is better than any circus

Continued on Page Twelve.



"And After the Last Letter Was Signed They Talked Together of Many Things."

The Oldest Salesman was sitting in the office yesterday with a broad grin on his face. It was a regulation "joy look" and the Young Traveler was moved to remark upon it.

"Somebody must have left you a million dollars," was his comment.

"If they did, I haven't heard of it yet," replied the O. S. "But I simply can't help grinning when I think of the big time I'm going to have this week, and, as I can't help thinking of it all the time, I have to wear this pleased look around with me every minute."

"Well, I'm anticipating a good time myself," said the Y. T. "but I have looked forward with more pleasant anticipations to certain events than I do to this merchants' convention we're going to stay in for. To my mind, it seem that we will simply have to work in the house extra hard meeting customers and selling goods, and then, maybe, have to go out with a bunch of them to places we are not particularly anxious to see. It always seems to me that when you feel that you have to go to a show or a barbecue or something or other that you don't enjoy it as much as when you just take the notion and pick up and go. I must admit that if I was going to have a week's vacation instead, or was going on a trip to Europe, or to see a world's series played, I would be more eager than I am right now."

"Son, you're young," said the Oldest Salesman, with a reminiscent look on his face. "When I was your age I remember a baseball team we fellows got together—say, that sure was some team. Why I remember one time when we played Decatur—"

"Cut it, cut it." It was the Manager speaking. "When you get on your old town lot baseball you are a worse fan than anyone in the city. Stick to your subject and go on with the story."

"All right. As I was saying, the Young Traveler over there is quite

young. He doesn't realize yet all the good times to be had at a convention like this, because he hasn't experienced so many of them as we older fellows have. You see, the good times he has experienced so far have consisted of small stuff—the kind of thing that school boys and college sports go in for. He hasn't had a chance to know what a real man's good time consists of, and when he does get that chance—just watch him eat it up.

"I expect to see him much more anxious for the next convention to come around in February than he was for this one, and each one will make him a little more appreciative of the next. Now, I'll bet there is one thing he hasn't even thought of. And that is that playing host to a bunch of merchants is one of the most liberal educations a salesman can have. It gives him a chance to understand his trade better, to know human nature in its best form, and to learn how to treat a man so that he will be anxious to see him when he comes around next time. Then all selling is pretty much the same in its basic principle, and while the talks at the convention are particularly directed to merchants, I anticipate learning a good deal myself. I know I always have learned a lot at these conventions. Then again, it is a splendid chance to meet all my old friends amongst my fellow craftsmen of the road. They will all be in, you know, and we'll find time for a little 'de swappin', at any rate.

"Then our friend also scorns 'arranged' theater parties and barbecues, etc. Shucks. He'll have a better time than he ever had before at a show or 'cue, either. Why, he'll see Tom Jones, of Griffin, there, and Bill Smith, from Florida, and Sam Brown, from Wallalla, and he'll feel that he is part of the Atlanta Spirit that is playing host to these men, and he'll feel proud of himself for helping to give them such a mighty good time.

"Good time! Of course, he'll have a good time. He just can't help havin' a good time. He'll be learning something every minute and if that doesn't insure the best of all possible times, I don't know what does."

The Young Traveler rose and stretched himself. Then he said: "I believe you. I didn't quite look at it in that light before, but I'm glad you've pointed out the possibilities of enjoyment and I'm going out after them, every one."

# WARD-TRUITT CO. ARE SELLING OUT

Well-Known Wholesale Dry Goods House Announces Closing Out Sale—Passing of Old Firm.

It came as a distinct surprise when the announcement was made that the dry goods house of Ward-Truitt company was closing out their business. This is one of the best known of the Atlanta houses in this line, and they have long been prominent in the wholesale world of the south.

They have announced a big closing out sale starting this week, and the president of the company, W. A. Ward, stated yesterday afternoon that they had already sold several nice bills and that he was very well pleased with the first day of the sale.

They have called in all their salesmen to wait on the visiting merchants during the convention, and amongst these are:

D. P. McDaniel, Louis Parker, Luther Parker, C. V. Nally, D. G. Garrard, L. G. Woodall, E. K. Culpepper and Paul Cooper. They will all be glad to meet their merchant friends in the house.

# IN FOR CONVENTION.

Brown, Perryman & Greene Co.'s Salesmen Are Enthusiastic.

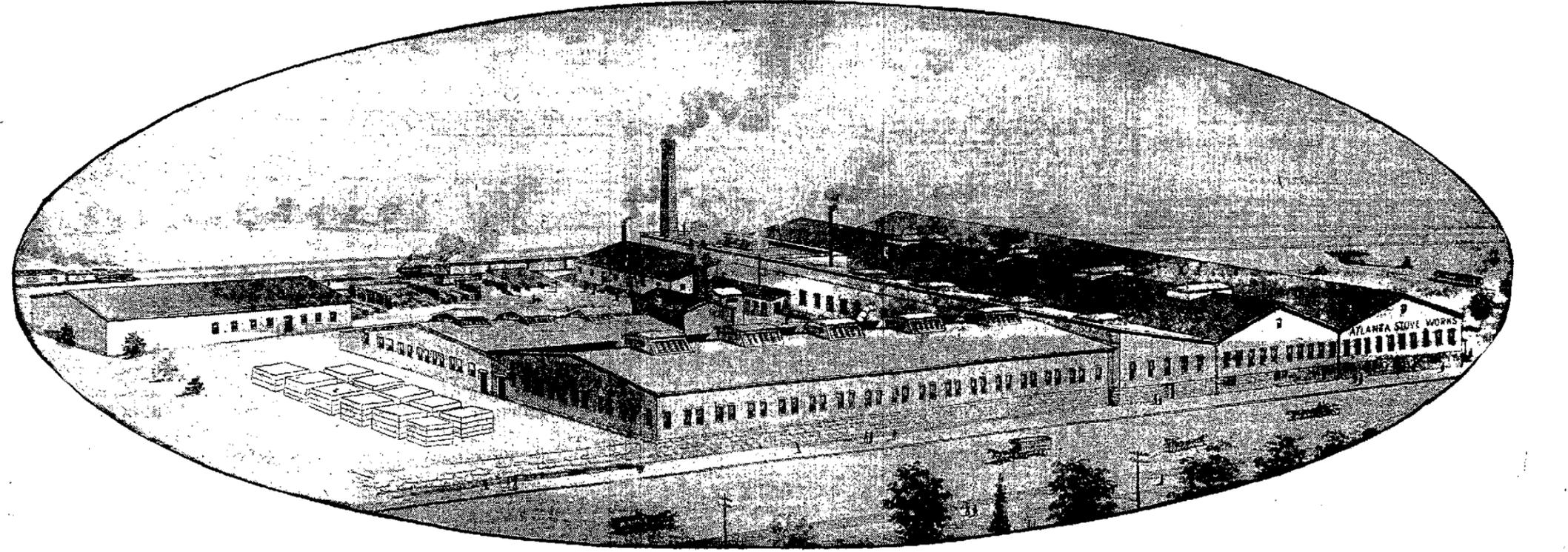
Brown, Perryman & Greene company, the big wholesale house, are always one of the popular places of call with the visiting merchants. They are prepared to entertain their friends with every facility the city offers and have called the following salesmen in off the road to help entertain:

Al. N. Greene, H. M. Walker, from South Carolina; L. S. Peterson, from southwest Alabama; C. R. Hubbard, southeast Alabama; J. F. Jenkins, Florida; J. O. Chambers, C. D. Dickinson, J. H. Martin, southwest Alabama; W. A. Haley.

James A. Bates, who is now house salesman with the company, is especially anxious to meet his many friends who he remembers so kindly from his days on the road. Mr. Bates only left the road for the house salesmanship a few months ago.

G. Lipses, house salesman, will also be in all week, meeting the visitors.

# ATLANTA STOVE WORKS



THE most complete, modern stove plant in the entire South invites Southern merchants to visit and inspect it on their visit to the Merchants' Convention to be held in Atlanta, August 4th-15th, 1913.

The ATLANTA STOVE WORKS  
Makers of the Celebrated Barrett Range, Atlanta Line Stoves and Ranges  
ATLANTA, GEORGIA  
Temporary Show Rooms for Convenience to Merchants 97 Peachtree St.

# WARD-TRUITT COMPANY

## Going Out of Business

Two Hundred and Twenty-Five Thousand Dollars (\$225,000.00) Stock Must Be Sold in 60 Days.

Special Prices, Terms and Discounts Given

SEE US FOR BARGAINS

ATLANTA OFFICE  
205-206-207 Gould Building

E. T. Roane

E. M. Luncford

PHONE Main 1536

## Young-Smyth-Field Company

### Philadelphia, Pa.

Hosiery, Underwear, Gloves, Ladies' Shirt Waists, House Dresses, Gents' Furnishings, White Goods, including Towels and Table Linens, Laces, Embroideries and Fancy Notions.

Come to see us.

## SHOW CASES—DISPLAY FIXTURES

We have a big stock of Show Cases and a complete line of display and window fixtures. Buy now while prices are low. Higher prices in force very soon.

ATLANTA SHOW CASE COMPANY

Tabernacle Place

At Junction Marietta and Walton Sts.

## LOOK FOR THE GREEN TAG

IF YOU WANT TO SAVE MONEY

Extra Values in Stationery School Supplies and Druggists Sundries

AT THE S. P. RICHARDS COMPANY

90-92-94 CENTRAL AVE.

Everything Marked in Plain Figures. We Sell to Dealers Only GIVE US A CALL IF YOU WANT TO GET ACQUAINTED

## FALL OPENING

# Wholesale Millinery

## M. KUTZ CO.

Corner Pryor and Mitchell Streets

Stocks Full and Complete Now

# IMPERIAL HOTEL

Peachtree and Ivy Streets

## ABSOLUTELY FIREPROOF

American Plan \$3.00

European Plan \$1.50

And Up

And Up

A. R. EVANS, Manager

Room 606, New Kimball Hotel  
BATTLE AXE SHOE DISPLAY

Visiting Merchants—Come to See Us

N. K. Smith, in Charge

## CAPITAL CITY TOBACCO CO.

176-178 Marietta St.

Atlanta, Ga.

IMPORTERS AND JOBBERS

The Only Exclusive Tobacco House in Georgia

When in Town Come to See Us

It Will Be Worth Your While

GUANO MIXERS in need of Bulk Acid, Kainit, Nitrate Soda, Tankage, Muriate Potash or Coal at Wholesale, see or write

W. E. McCALLA, Manufacturers' Agent

45 Atlanta National Bank Building, Atlanta, Ga.

We have the agency for the Fox furnace. Get our prices and let us give you figures on your job.

ANDERSON BROS. & RICH

Both Phones

270 Edgewood Av.

## BACK-PEDALLING

About twenty-five years ago, when bicycles were much in vogue, I was the fortunate possessor of two good wheels, one of which was a "tandem"—built for two persons to ride; and many times have I enjoyed an outing with a fair one as a partner, on some long country ride.

In those days no "good roads" commission had been busy, and the average country road was rough and either muddy or dusty—most of the time buried in 5 inches of dust, often obscuring a rock or other obstruction which would occasionally throw us off the wheel to be literally immersed in pulverized macadam or ordinary clay dust.

As I look back now, it seems to me the hills were longer and steeper than they are today, and certainly they were longer and steeper enough to test our strength and endurance. I recall very distinctly one glorious Saturday afternoon—that is, glorious overhead, but quite warm, and the road a little heavy from a recent shower. For a partner on that trip I had a beautiful companion, and withal a delightful girl for such an occasion. We wheeled through Forest Park quite gaily, and then out on the Clayton road, and I recall so well that as we approached a long, steep hill, I gathered myself together for a long pull, of course expecting the young lady to pedal hard enough to offset her own weight or a part of it at least.

Well, I thought I would never get to the top of that hill. I strained every muscle to the limit; I leaned 'way forward, pushing, pulling, puffing, blowing and sweating (I was going to say perspiring, but the word won't fit the occasion); finally I reached the top of the hill, and, exhausted, I stopped, and as I got off I turned to help the young lady off, with the little strength I had left. She looked at me, her lovely face wreathed in smiles—and looking as fresh as a daisy, she said (oh, so sweetly), "I was back-peddaling all the way up—you must be awful strong!"

According to the best rules for writing stories, here's where we should stop, so you will never know what happened after that never-to-be-forgotten moment in my young life.

Now the moral from this story of the long ago is quite plain and easy to understand. It is this: We should work together, co-operate; not "lie back" and let the other fellow do all the work, and especially we should assist him and not retard his efforts! Since the state of that wonderful ride on the tandem bicycle, I have had a quarter of a century's business experience, and it is a fact, much to be regretted, that many of your associates and co-laborers are constantly "back-peddaling" on you, and not always with a smile on their faces, either.

Co-operation, team work, a "pull all together" is so very essential in order to show high efficiency, and this little story is told to point this moral.—W. Daviss Pittman, in The Business Philosopher.

## He Gives Away Cigars



E. F. Malone is the man who professes one of those genuine "glad-to-see-you" handclaps when a visitor walks into the Capital City Tobacco Co.'s offices on Marietta street. And it is a fact that he really is glad to see any visiting merchants, whether they sell cigars or not. He says that, anyway, there are more people who smoke cigars than sell them and so he is placing a table full of their best brands right by the door where everyone can help themselves as soon as they get inside.

## SI HAWKINS IS HERE READY FOR BIG TIME

Continued From Page Eleven.

that ever come our way, and I reckon it mus' be the busiest place in the world. Several fellers seemed to 'no me from my piter, 'cause they see, "Howdy, Uncle Si," real polite. "Finally one feller introduced himself as named Addy. He tuk me down to his place and it turned out to be called the M. C. Kiser company. Seems they sell shoes, but I reckon they must sell mo'n a dozen pair a day, 'cause they use another of these here big buildings, and had a mighty busy look 'in. Along about this time I wuz beginnin' to feel kinder vacant in th' place whar my corn bread goes, so a Mister Sullivan, who seemed like a mighty smart feller, see to Addy to tuk me to an eatin' place. He more give me no go to feed, and I reckon I'm lookin' some fatter sence.

In the evening I just loafed around the city, and saw some sites along Peachtree and Whitehall streets that I never counted on seein' when I come to town.

First thing today I'm going to register my name, and then I kinder feel like I'll hear some speakin' at the Auditorium. Every feller I talked with on the cars seemed to be agoin' to hear it, so I reckon I might jes' as well go 'round, and maybe I'll learn some 'bout store keepin' I don't no. Anyhow, I'll let you'll no what I do tomorrow mornin', and th' then. Affectionately yours, SI HAWKINS.

## He's Busy Today



R. K. Rambo is one of the many well-known Atlantians who feels that this is about the pleasantest week he will spend this year. Sales manager for John Silvey & Co., the big wholesale dry goods and notions firm, he is wearing an ever-broadening smile as he shakes hands with merchant after merchant who he remembers as an old and good friend of the days when he used to pack his samples and hit the steel tracks for orders.

The company has three automobiles which they use to meet all incoming trains and these cars are at the service of the merchants who arrive. Every time a train comes into the city there are a bunch of merchants who go straight to John Silvey & Co. and Mr. Rambo and the salesmen who are in the house are kept busy seeing that these guests see all they want to, get all they want, and are assured of being well taken care of during their stay in the city.

Mr. Rambo is a busy man, but he enjoys it.

## PROVERBS OF MONEY MAKING

Success measured by the accumulation of wealth is a very dazzling thing; and men are naturally more or less admirers of worldly success. And with such valuable sources of necessary information within our reach, it would seem nearly impossible for the diligent worker to fail. Of course one who recognizes no higher logic than that of the dollar, may become a very rich man and yet remain an exceedingly poor creature.

A great number of books have been written for the purpose of communicating to the public the grand secret of making money. But there is no secret about it.

"Take care of the pennies and the dollars will take care of themselves."

"Diligence is the mother of good-luck."

"No pains no gains."

"He who will not work neither shall he eat."

"Better go to bed supperless than rise in debt."

And the best of all is: "The world is his who has patience and industry."

Such are specimens of proverbial philosophy embodying the hoarded experience of many generations. They were current in people's mouths long before books were printed. Solomon poured out wisdom when he said:

"Go to the ant thou sluggard; consider her ways and be wise."

"The hand of the diligent maketh rich."

"Seest thou a man diligent in business? he shall stand before kings."

No man is proud of his ignorance or idleness; but every man glories in the patient industry by which he won his laurels.

The road is rough, but in work alone man finds contentment.

Though the world scoff at small beginnings, yet by such, history tells the story of greatness.

Of course Jay Gould began by selling rat-traps.

J. C. Hoagland began on a little side street, worked nights manufacturing baking powder, and today the word "Royal" is worth a million dollars a letter.

Disraeli prophesied in the house of commons when they laughed at his oratory: "I will be down now," he said, "but the time will come when you will hear me."

The time did come and he earned his position by dint of patient industry.

With one idea ahead, and patient concentration and work behind, all difficulties will fade into success.—Carlisle Holcomb, in The Business Philosopher.

## ADVERTISING COSTS.

A gentleman asked the writer the other day if he could outline an advertising campaign for him for a new article he was going to put out shortly. The first question asked was "What territory do you want to cover?" The reply came, "From Canada to Mexico and from the Atlantic to the Pacific." Question No. 2 was "How much money are you prepared to spend?" and the answer was "Well, how much will it cost?" So that ended the conversation then and there.

It is absolutely impossible to say how much an advertising campaign for a given article is going to cost. The first question to be asked is the question. The way to go at it is to figure out what percentage of the capital to be invested is to be put into advertising for the first year and then what percentage of the income is to be used for advertising for the future years. Then see that the best possible results are obtained for the money expended. A good advertising manager can always get results for money spent on publicity. The difference between a good advertising man and a better one is in the percentage of results.

When you start to figure on an advertising campaign of any scope at all don't ask, "How much will it cost?" but "How much can I spend?" The results will be better in the long run.

## WHICH IS THE CORRECT VIEW?

A young salesman recently came in after his first trip on the road. He is a nice young fellow, with a smart, clean appearance, looks neat and talks neat, and as a result he had had good business. He was feeling encouraged about his work and talked optimistically about everything. But he was asked one question and when he answered it, although he was still optimistic, it could be seen that he was thinking carefully and gave his reply just exactly as he felt in the matter.

The question was this: "Do you think that all these kicks that you hear some travelers making about the condition of hotels and travel are thoroughly justified?"

In his reply he gave what, to the unprejudiced observer, must appeal as the only correct and sane answer. He said that he had found that the railroad men and the hotel men in the territory he had covered were just about equal. That they all had their faults and their good points just the same as other people and that on the whole he had been well treated. He said that he was perfectly satisfied with hotel fare, because the great majority of the hotel keepers were men who were trying to act unto others as they would have them act towards them. The hotel business in Georgia is well conducted with the exception of a few isolated cases, and these are so few and far between that, while it would be advisable to pass a stringent hotel inspector bill in order to look after the good as well as of the bad, there are mighty few poor places to stop at compared with the good ones.

Now let us take the opposite view

of this matter. An older salesman who has covered territory in many different states sent in a letter to these columns the other day which declared that the hotel accommodations throughout the country are mighty poor. He declared that if a hotel inspector was appointed that he would find a lot of work to do in practically every hotel he could find and that a man who lived on the road got the worst treatment of any man.

Let us compare these two viewpoints. In the first place it must be remembered that the biggest influence there is for good in this world is the home life that we live. The man who is deprived of any part of that home life suffers in his character and personality accordingly. Now, the man who has spent eight months out of every year on the road for the past twenty years cannot help but have suffered in certain aspects of his character as a result of this. Of course he has improved in certain other aspects, which possibly make up for the lack, but the point now is that the things which he lacks are the very things which he needs to make him see the good in his daily hotel life. The hotels are to him his home, and when he has missed a real home for the greater part of many years he is not in condition to appreciate what accommodations he is getting. To a certain extent he is probably soured on his surroundings and as a consequence he cannot see good in anything connected with those surroundings. It is probable that of the two views expressed above, that of the younger man is the more correct, because he is fresher from the good influences of a home and so is in a saner condition to estimate the things that he is getting.

The big wonder of the traveling men's fraternity is that as a set they stay so genial, so kind and kind to their fellow humans. It is excusable in people who hardly ever see their home if they develop into perpetual grouches. All honor to the men of the road in that they always remain the best class of men to meet that there is anywhere.

## CHRISTMAS SAMPLE ROOM

Tower Manufacturing and Novelty Co. Shows New Goods.

William C. Lewis, who represents the Tower Manufacturing company in the south, announces his new and complete line of Christmas, holiday and novelty goods in his sample rooms at 8 Peachtree street. Mr. Lewis is a well known street goods man in this territory and is sure of a warm welcome from his many southern customers when he meets them with the new line of samples.

Mr. Lewis is anticipating a big trade from his territory this year, and states that he feels this way because of the fact that people have been buying very lightly for the past year, and that crops are coming along so splendidly this season that there is bound to be a relaxation in the money situation this fall.

## Well-Known Shoe Man



C. J. Sullivan is secretary of the M. C. Kiser Co., the firm whose shoes are known all over the country as the "Shield Brand."

Mr. Sullivan always wears a smile which does a man good to see, but this week he is even happier looking than usual. He is kept busy helping the salesmen of the company entertain their guests, the merchants, and he states that he is having the time of his life.

"Some people," says Mr. Sullivan, "seem to think that a host's job is not the pleasantest in the world, but my idea is that it all depends on the people you are entertaining. Personally, I am enjoying myself this week first-class and it does me good to see that all these good fellows of merchants are put in the way of getting everything in the amusement line that we can provide for them. Incidentally, we are selling some mighty nice bills of shoes and that also helps to make a man feel good."

## Dougherty-Little-Redwine Co.

WHOLESALE

# DRY GOODS AND NOTIONS

32-34 South Pryor Street

Make Our Store Your Headquarters During SOUTHERN MERCHANTS CONVENTION

## E. L. Adams Company

WHOLESALE GROCERS

We extend a hearty welcome to all visiting merchants while in the city.

OUR MOTTO: Merchandise of Quality, Prompt Service.

# WELCOME

## Southern Merchants

Visit our wholesale house, corner Broad and Hunter streets, during your stay here. We have specials by the carload for you. Let us help you select a 5c and 10c bill of goods for a department in your general store, and watch the results you get from these.

You could not carry a present home that would be more highly appreciated, as to be able to tell your town upon your return that you had arranged to give them a 5c and 10c department.

Then let us give you our plan for opening this while here. Make our store your headquarters. Have your mail sent in care of us.

## McCLURE TEN CENT CO.

47-49 South Broad Street

**Eastern Hostesses.**

One of the most unique households in the diplomatic circle is that of the Turkish ambassador, Zia Yussouf Pasha. The ambassador is a widower, but has had with him during a

great part of his service in Washington his son and daughter-in-law, Mme. Zia, a charming American, and his daughter, Mills Zia, who, unlike the majority of her countrywomen, dresses in American fashion. The family of the ambassador represents the new and progressive party in Turkey, and the women of their household are quite as up-to-date as those of many of the countries of Europe.—Label Joyce in July National Monthly.

**Complied With Her Request.**

The father and mother and 8-year-old Willie were taking a short ocean voyage for the first time. Both parents were exceedingly seasick, but not so Willie. He was having the time of his life. In low, weak tones the mother said:

**A College Park Mercantile Firm**



BASKIN & NICHOLS, GENERAL MERCHANTS, COLLEGE PARK, GA.

The above gentlemen are the two members of the firm of Baskin & Nichols, of College Park. They run a general merchandise store and are rapidly forging to the front as progressive retailers. They buy practically all their goods through the Atlanta market and have recently purchased a splendid bill of goods from the wholesale dry goods and notions house of the Ridley-Willason-Wyatt Co.

Both members of the firm will be in Atlanta for the greater part of the convention.

**ABOUT TURNING OLD ACCOUNTS INTO CASH**

When a great proportion of retail business is done upon a credit basis the success of the average retail merchant depends in no small degree upon his ability to handle accounts. He must know every available method for collection from the delinquent.

Experienced merchants agree that a system of limits is necessary for the successful operation of a credit business: first, a limit on the total amount of outstanding accounts—governed by the available working capital; and, secondly, a limit on the amount and terms of payment for individual accounts—governed by the financial condition of each customer.

Indeed, a system of limits properly applied to credit business can cut risks to the minimum; but it cannot bring in the old unpaid accounts left over from previous years. Many of these are fast outlawing, and it is a big problem to turn them into cash. In many cases, the solution can be found through applying the experience of retailers who have been successful in handling this class of collections. Here and there one has discovered a new way to get money from seemingly worthless accounts. Equipped with a knowledge of the successful methods of others, the average retailer should be able to collect a portion of his "uncollectable" accounts.

An Ohio merchant, who did a \$35,000 business last year, three-quarters of it on a credit basis, and lost but \$150 in bad accounts, believes that an ounce of prevention is worth pounds of cure. He works accordingly:

"I find," he says, "that the best time to talk to a customer is when an account is first opened. Granting credit seems like a favor then. I make it plain that the terms will be rigidly enforced, and it is seldom that an applicant will not agree. Of course, it is necessary to use some discrimination in fixing the limit, but by learning a man's salary and the time of his pay day, I don't have much difficulty."

"That sounds very well," I answered, "but how are your clerks to know whether or not a customer is in good standing?"

"I arrange that, too," he replied. "I use a filing cabinet for the original sales slips as an account register. The total is carried forward each time a new slip is made out, so the last slip always gives the total amount due. I attach a red card—showing the time and amount limits to the clasps that hold the sales slips in place. If the amount of the purchase added to that already owed exceeds the limit shown on the red card the clerk notifies the customer."

"No, my present credit system doesn't bother me, but I would like to collect some of the bad bills that accumulate before I started placing limits on accounts."

"My banker helped me to discover the best way to collect slow accounts that I ever heard of," said an Iowa hardware dealer.

"I carried a large amount for a contractor who was very slow pay, until finally I could not get even a small payment on account. I was obliged to cut off his credit. This man wanted to pay all right; but he had no money together. I finally put it up to him. 'Why,' I said, 'you ought to pay me this money even if you go to the bank and borrow.' 'I'd gladly do that,' he replied, 'but my credit at the bank is used up. If they would take a chattel mortgage I could raise the money for you, but they are not taking chattel mortgages now.'"

"I chanced to mention the matter to my banker. He said: 'Send Jackson to the bank and tell him that you have a lot of influence with me, and that you think I might take a chattel mortgage if you are to get the money. Then I will require you to endorse the note—but he need not know that. He'll think he has settled with you, and I'll collect where you could not. The queer thing about a lot of men is that they stand in awe of the very name of bank.'"

"I acted on the suggestion and 'backed' the note. The carpenter thought he was liable to the bank, met the interest punctually, and took up the note on maturity. "Now when I get notes from a man instead of holding them myself, I discount them and let the debtor think I have sold them outright. In nearly every case the bank has been able to collect. But I am sure that I would not have got a cent on some of these accounts, if I had carried them myself or if the debtor had realized that my endorsement rendered me liable if they failed to pay."—Frank Cook, in System.

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**HOLIDAY DISPLAY.**

**New York House Opens Atlanta Display Rooms.**

The new firm of the Fielding-Behrend Stationery Co., incorporated, of 524-528 Broadway, New York, have recently opened a display room in the city. It is located at 8 Peachtree, on the third floor.

Their line consists of holiday goods, both foreign and domestic, of every variety, cards, toys, leather goods, etc. They are also sole representatives for the Baker & Taylor company, of New York, with their full line of holiday books, latest fiction, gift books and others.

Harry J. Sternberg and George S. Anderson, who cover the southern territory for the firm, are in charge of the display and will meet their many southern customers here.

**Quieting the Mob.**

On one of his vacations in the country a circus ticket-seller took with him his pet parrot. During the season the bird was kept in a cage near the wicket. She had seen many a big crowd clamoring for tickets and heard her master quietly talking to the throng as he made change with lightning rapidity.

But on the second day in the country the parrot strayed away. Going into the orchard in search for her, the showman was attracted to a tree where a huge flock of crows was making a great commotion. Evidently the cause of the excitement. Fully was the showman asked at from every side, scarcely a feather was left on her body. But above the raucous caws of the crows he could hear his pet solemnly admonishing: "Don't crowd! Don't push! Plenty of time! Plenty of time! The performance hasn't begun yet! Don't crowd! Don't push!"—July National Monthly.

**L. B. ROBINSON.**



L. B. Robinson, who is in charge of the dry goods department of the A. M. Robinson company, has spent the last ten days on a business trip through south Georgia for his firm. He will, however, be on hand to welcome the incoming delegates to the Southern Merchants' convention, and will see that everyone has a good time as far as lies within his power.

Mr. Robinson is one of the pleasantest men to meet in the ranks of the wholesale business houses of Atlanta, and he will be kept busy shaking the hands of his many friends who will be here for the convention.

**Father's Mistake.**

Johnny came home from school looking very downcast. "Well, how did you get on at school today?" asked his father. Johnny replied that he had been whipped and kept in.

"It was because you told me the wrong answer," he announced sadly. "Last night I asked you how much was a million dollars and you said it was a 'hell of a lot.' That isn't the right answer."—July National Monthly.

**He Ran the Lawn Mower.**

John, four years old, was trying to run the lawn mower, which he had been forbidden to touch.

His mother came to the door and told him to stop it, but John ran the mower down the strip of lawn and back again before he stopped.

"You will have to come into the house and stay for an hour," said his mother. "Why did you run that mower after I told you to stop?" she asked. "Well, mamma," said John, "I'd rather have run it twice and have to stay in the house for an hour, than not run it at all."—August National Monthly.

**Not His Treat.**

A drunken man by the name of Riley boarded a trolley car, and after paying his fare made himself comfortable. The conductor, after calling off the streets, was hearing a street which corresponded with the drunken man's name.

"Riley street next," yelled the conductor. The drunken man, who was half asleep, understood him as, "Riley's treat next," yelled out: "You're a liar. I treated last."—August National Monthly.

**Buy Notions FROM**

**A Notion House**

If You Would Get the Best Results

Visiting merchants are cordially invited to make our store their headquarters during the convention.

Atlanta's Exclusive Notion House

**FLOYD, LEHMAN & CO.**

62-64 WEST MITCHELL STREET. Sample Room, 106 Kimball House.

**VISITING MERCHANTS**

We have brought the best bargains that the world's biggest markets have to offer for your inspection. Our line includes novelties, holiday goods, stationery, silverware, glassware, chinaware, books, leather goods, etc. Be sure to see us before you buy.

**Fielding-Behrend Stationery Co., Inc.**

524-528 Broadway, New York

Atlanta Display Rooms, 8 Peachtree Street, Third Floor Entrance on Viaduct

**Holiday and Fancy Goods Display**

Cut Glass, Silver Plateware, Chinaware, Brass and Metal Novelties, Leather Goods, Mirrors, Pictures, Toilet and Manicure Goods, Toys, Games, Art Calendars, Christmas and New Year Cards, Holiday Box Papers, Baskets, Statuary, Desk Sets, etc.

**Staple, Office and Commercial Stationery, Blank Books, School Supplies**

**The ONE BIG Display in Atlanta**

In connection with the display we are showing a full sample line of **HOLIDAY BOOKS**

**Latest Fiction and Standard Books of The Baker & Taylor Co., New York**

of which we are exclusive representatives.

Visiting Merchants are cordially invited to inspect our display.

Representatives **HARRY J. STERNBERG** **GEO. S. ANDERSON**

**XMAS DISPLAY**

Visiting Merchants Are Invited to Inspect

**The Christmas Line of Tower Manufacturing & Novelty Co.**

Over 8 and 10 Peachtree before making their purchases

**Everything for Christmas**

**W. G. LEWIS, Representative**

**He Made Ten Cents Famous**



C. W. McClure is president of the McClure Ten-Cent Co. He is one of the pioneers of the idea of five, ten and twenty-cent retail stores. McClure stores are to be seen all over the country and wherever they are found it is certain that the buyers in that place are getting full value for their money. But this company has done more than establish these stores themselves. They have made it possible for the retailers throughout the country to handle this kind of business and many big department stores are now carrying lines of low-priced goods which are purchased from the McClure wholesale department.

Mr. McClure has taken a big interest in the arrangements for the Southern Merchants' convention, and visitors will remember their wholesale house on South Broad street as one of the most prettily decorated places in the city on this occasion.

**SALESMANSHIP**

A college president once said that a gentleman never dresses to attract attention. This is probably one of the best definitions ever given by the difference in appearance between the true gentlemen and the one who is merely trying to ape the manners of those whom he recognizes to be better than he himself.

One of the secrets of successful salesmanship lies in the appearance of the salesman. Every man who has ever tried to secure a position has, consciously or unconsciously, admitted the truth of this fact. No man ever tried to secure a position for himself unless he was looking at his best. And when he is trying for a position he is merely selling his own services and the problem before him is simply one of salesmanship. Of course, it is about as important a problem as can be faced by an individual, and this very fact emphasizes the importance he attaches to his personal appearance.

The wise employer, in engaging a salesman, will look for one who dresses neatly, attractively, but whose clothes do not divert attention from the man himself. For it is the man who is to sell the goods, and he must not hide his personality under a striking method of adornment which will cause comment and special remark.

**Understood the Oath.**

In the early days of Arizona, an elderly and pompous chief justice was presiding at the trial of a celebrated murder case. An aged negro had been ruthlessly killed, and the only eyewitness to the murder was a very small negro boy. When he was called to give his testimony, the lawyer for the defense objected on the ground that he was too young to know the nature of an oath, and in examining him asked:

"What would happen to you, if you told a lie?"

"De debbil 'ud git me!" the boy replied.

"Yes, and I'd get you," sternly said the chief justice.

"Dat's jus' what I said!" answered the boy.—August National Monthly.

**WHAT I WOULD DO—**

**If I Were a Furniture Man—**During my August sale, I would place on every article in my window the actual amount saved in bills and coins, and then advertise in the papers and cars as follows:

"On a hot day this month, it's refreshing to know that there's \$500 in cold cash saved for you right in our windows."

**If I Were Sending Out Samples—**Instead of simply including the sample with the literature, I would paste the envelope or box on the last page of a booklet. Then cutting the pages of the booklet, the sample would show through on each page of reading. Where the product is mentioned, arrows would point to the sample. This will keep the selling talk and the article itself in closer contact.

**If I Were a Store Manager—**I would classify the various bargains on my "dodger" or newspaper advertisements under headings that represent the various human desires:

"Appetite Department—A hearty appetite free with every purchase.

"Good Looks Department—A complexion guaranteed with every purchase.

"Comfort Department—Underwear that feels cozy. Hose without seams to fuss you.

"Satisfaction for Sale—In our household utensil list.

"Health Department—Our drugs, etc. Toilet articles that include beauty, free.

"Sporting goods that make you take the outdoor exercise you need."

**If I Were a Paint Dealer—**I would take photographs of the houses in town that needed painting. Then I would have these photos (tinted in attractive color combinations showing the trimmings, body, base, and so on, in harmonious effects. The owners of the houses would be interested to say the least, in seeing their homes in more attractive guise. If I felt that I could not stand all the expense of this work, I believe I could get the manufacturer from whom I buy paints to do the tinting for me.

**If I Were a Grocer—**Or any other merchant, I would capitalize the influence of the store next door. If a grocer with a milliner's shop adjacent, I would trim a great straw hat with the fruit or vegetables in season and label it "Latest styles in greens."

If a shoe dealer beside a hardware store, I would put up a sign, "Latest thing in hard wear." If a restaurant next to a drug store, "We prescribe one of our big juicy dinners—if you don't find your appetite, it's time to see the druggist."

**If I Were a Printer—**I would get out what might be called a "Idea Card or Problem Solver." The card might be very simple. The essential thing is that it display a circle with no type inside.

Below the circle could be this explanation:

"To get an idea, to solve a knotty problem or to get your temper smoothed out, fix your eyes on the space within the circle and think hard. But if you want an idea of what good printing is, fix your eyes on our telephone number and call it."—System.

**Merchants Enjoy Yourselves!**

A HAWAIIAN RESTAURANT **CAFE DENCHAU** IN THE HEART OF BUSINESS ATLANTA.

9 Walton Street Just off Peachtree

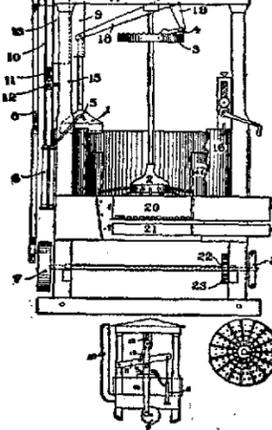
Good Eating Good Music Good Times

Cabaret 8 to 12 P. M.

"You Are Invited."

**THE BETHEL WASHER**

FOR **HOME & HOTELS**



Of which the annexed cut is an illustration of the same. With this machine washing can be done without rubbing, beating, or standing around a fire panicking, as in the old way, that is always more wear and tear to the garment than the natural washing.

Fig. 1 in cut shows a compressor which forces air and water through the clothes, and the force is made very powerful by Fig. 2, which is an air pump with much power, which is operated by 11.25 shown in cut. Fig. 2 and 10 hold the clothes, slowly passing them under 1, which makes a stroke of 8 inches up and down. Fig. 11 is a tank that holds the water, which is 2 feet in diameter and 15 in. deep. Fig. 20 is the fire box, which is 18 by 20 inches and 8 in. deep; sheet iron double and lined with asbestos will not burn out. If any part of this machine break or wear out in two years I will make it good free of charge. One place at this machine in operation will convince any one of its merit. When you get your clothes in, it will wash, boil and rinse; you only make the fire, it does the washing. You can use it demountable any time at the Bethel Beach Mission, Atlanta, Ga., except Saturday and Sunday.

If you are 50 miles away from the city send the price of the machine, \$30, and it will be shipped to you, and you can try it 3 days, if it is not all we claim for it you can return our money and your money will be returned. If ordered we can furnish a 1/2-horse power engine with it for \$30. All complete, F. O. B., for \$50, or set down and put to running anywhere in the city for the same price.

202 1/2 Marietta St., Atlanta, Ga. Pat. applied for. This machine will run by any kind of power.

**Chairs, Center Tables, Library Tables, Kitchen Tables**

**SPRATT CHAIR CO. MANUFACTURERS**

Call on us while in the city. Fifteen minutes ride on the East Point carline puts you here.

Phone us, Bell phone, West 242-L and we will call for you.

**EAGLE Stamp Works**

MANUFACTURERS OF **RUBBER STAMPS SEALS and STENCILS**

Letters Multigraphed Envelopes Addressed Names Filled in to Match.

**EAGLE MULTIGRAPHING CO.**

8 N. FORSYTH ST. PHONE M. 1158. ATLANTA, GA.

**MEADOR-CAUTHORN COMPANY**

Commerce Building **DRY GOODS COMMISSION MERCHANTS**

VISITING MERCHANTS—Make Our Place Your Headquarters

SELLING AGENTS DIRECT FROM MANUFACTURERS TO MERCHANTS





**CITY REAL ESTATE**  
**REAL ESTATE**  
**FOR SALE AND RENT.**

**W. A. FOSTER & RAYMOND ROBSON**  
 Bell Phones 1031-1032. 11 EDGEWOOD AVE. Atlanta Phone 1881.

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 Bell Phones 1031-1032. 11 EDGEWOOD AVE. Atlanta Phone 1881.

**The Limit of Your Dollar**

One hundred cents make one dollar.

Yet when you spend your dollar how efficient is it? Do you get 60c, 80c or 100c worth?

The answer is squarely up to you.—It depends upon your method of spending.

If you go through life paying no heed to what you buy or where you buy it, the chances are that your dollar is worth 60c—or less. If you now and then run into the right article half by chance and half by intent, the value of your dollar increases perhaps to 80c.

If, however, you are alive and interested in finding out for yourself the "what, when and where" of money spending, every purchase, every investment you make brings you the fullest possible return for your dollar.

The man or woman who reads advertising intelligently and continually, makes a dollar do its full stint of work.

If you are not already a careful ad reader, begin today and read the ads in

**Testimonial From Cartersville**  
 Praises Representatives and Senator for Stand Taken.

Cartersville, Ga., August 4.—(Special.)—As a consequence of the assertions made by Judge Augustus W. Pitts of Cartersville in his annual report, which appeared in the issue of The Constitution of July 29, to the effect that his proposed bill to amend the charter of the city of Cartersville relating to schools would, if submitted to the voters, be voted by an overwhelming majority of the people, a testimonial signed by 232 citizens of the town has been presented to the senator from the district and the representatives from Bartow, the copies of which is at the office of the undersigned of Cartersville, hereby express our approval of the declaration of Senator J. W. L. Brown and Representatives W. A. Dodd and E. D. Cole that they will refuse to introduce or support any bill to amend the charter of the city of Cartersville relating to schools and the management thereof.

It is said that the intention of those who caused this testimonial to be circulated in the town was to ascertain the desires of the people as a whole and get it in written form, in order that the will of the people might not be violated by those men whom they had chosen to conduct the affairs of the town.

Majority of Registered Voters.

The letter to Senator Brown and Representatives Dodd and Cole which accompanied this testimonial reads in part:

"The 232 names which are affixed to this testimonial are the people's approval of your action in the premises indicate their confidence in the ability and integrity of our board of education, comprise a majority of the qualified voters of our city. Through a thorough canvass has not been made, and to this body of men who declare their approval of what has been done could be added the names of a great many of our citizens who expressed their desire to be heard in sympathy with your attitude with regard to the proposed change, but who preferred to remain in the background until it was necessary for them to voice their disapproval at the time of any change of the charter relating to schools."

The statistics, as above quoted, do not bear out Judge Pitts' contention that "the speaking was largely attended—the courthouse being crowded, and two-thirds or more of the audience were from the city, and were with me almost to a man. The little fellows who had succeeded in breaking up the mass meeting were completely routed, and the following resolutions were unanimously adopted, etc." among which resolutions (there being three in number) was "That we favor the passage of a bill to increase the members of the school board from three to five members, and to elect them by the people."

Committee Turns Bill Down.

Judge Pitts, for reasons best known to him, desired to abolish the present school board and make certain other changes in the city charter. He requested Representative Dodd, from Bartow, to introduce his "school board act," and it is claimed that he had mutual friends to approach Representative Cole and Senator Brown with a similar request. Both requests were refused from the fact that the people of the town seemed perfectly satisfied with the present order of things. After it was seen that these gentlemen would not introduce such a bill the house committee on education representatives from other counties in his judicial circuit to introduce the bill. By a unanimous vote and without even asking to hear from the Bartow representatives and senator, who were ready to oppose it, the house committee on municipal affairs reported the bill adversely.

**FOR RENT**

117-118, 124 La. France, \$40.00  
 107-118, 48 West End ave., \$5.00  
 107-118, 210 Inman circle, \$5.00  
 107-118, 500 Capital, \$7.50  
 107-118, 630 N. Boulevard, \$6.00  
 107-118, 154 Greenwood, \$3.00  
 107-118, 60 E. Seventeenth st., \$5.00  
 107-118, 214 Williams, \$5.00  
 107-118, 340 Washington, \$5.00  
 107-118, 69 Oak st., \$5.00  
 107-118, 77 Jones ave., \$5.00  
 107-118, 208 Capital, \$5.00  
 107-118, 94 Highland, \$5.00  
 107-118, 114 McDonough, \$5.00  
 107-118, 103 W. Harris, \$5.00  
 107-118, 701 N. Boulevard, furnished, \$7.50  
 107-118, 338 Capitol, \$3.25  
 107-118, 125 Columbus, \$5.00  
 107-118, 25 Calcutt, \$4.00  
 107-118, 20 Gordon ave., Kirkwood, \$4.00  
 107-118, 600 Central, \$5.00  
 107-118, 56 Bedford, \$5.00  
 107-118, 241 Pullman, \$5.00  
 107-118, 145 Summit, \$5.00  
 107-118, 65 Amelia, \$5.00  
 107-118, 65 S. Howard, \$5.00  
 107-118, 170 S. Howard, \$5.00  
 107-118, 132 Whitehall terrace, \$5.00

**FOR SALE**

WE HAVE LISTED with us, on several of Atlanta's very best north side streets, a number of beautiful modern, up-to-date in every respect, 8 and 10-room residences, and we know will appeal to the most careful and exacting buyer. You can be satisfied absolutely in home, locality, price and terms. It will be my pleasure to show you. See Mr. Bradshaw.

WE HAVE some lovely grove and open tracts of land at Decatur, from 5 to 10 acres, and ranging in price from \$250 to \$500 per acre. Come out and buy 5 acres, and have a little farm. See Mr. Eves.

ON BOULEVARD DRIVE, in prettiest block in Kirkwood, featuring the car line, attractive and well-built home of 9 rooms and sleeping porch. All conveniences. Dandy lot, 100x200 feet. Splendid oak shade, \$4,500, on attractive terms. This is the best buy in this rapidly-growing section. See Mr. Enderick.

ON SUNSET AVENUE, between Simpson and Thurmond, a 6-room home; lot 45x150 to alley. Convenient to car care. City conveniences. Only \$2,850. Terms. See Mr. White.

ON EAST NINTH STREET we have a modern home of 8 large rooms; hardwood floors; furnace; pretty garden. Interior is finished in hardwood. This place is worth more, but the owner has instructed us to sell, so we are placing a price of \$4,750, on terms, for a quick sale. See Mr. Martin.

**THE LAWRENCE**  
 52 AND 54 WEST PEACHTREE PLACE.  
 A NEW, CLOSE-IN KITCHENETTE APARTMENT

APARTMENTS OF 2, 3 AND 4 ROOMS; BUILT FOR COMFORT IN SUMMER TIME AS WELL AS WINTER. EVERY ROOM HAS OUTSIDE EXPOSURE. ALL CONVENIENCES, WITH LIGHTS, STOVES AND REFRIGERATORS FURNISHED. TWO-ROOM APARTMENTS HAVE DISAPPEARING BEDS. REFERENCES REQUIRED.

**J. L. TURNER CO.,**  
 1520 CANDLER BUILDING, Ivy 5213.

**THINK OF THIS**

PRYOR ST., only 95 feet from Mitchell street, lot 45x150 to alley. Price \$33,750, with \$14,500 cash, the balance in 1, 2 and 3 years, 6 per cent interest. This is between the Thrower building and Dougherty-Little-Redwine Co. new building. Verify prices in this section; then you will buy this. We will take \$3,000 of this cash payment in unincumbered property.

**L. O. TURNER CO.**  
 MAIN 5202. 1217 ATLANTA NATIONAL BANK.

**THE ATLANTA CONSTITUTION**  
 "The Standard Southern Newspaper"

**CLASSIFIED ADVERTISEMENTS**

**REAL ESTATE**  
**FOR SALE AND RENT.**

**REAL ESTATE**  
**FOR SALE AND RENT.**

**GEO. P. MOORE**  
 Real Estate and Renting  
 10 Auburn Avenue

BRAND-NEW, never-occupied bungalow cottage, 6 rooms. This place has hardwood floors, tile bath, and is strictly modern in every way. Situated on a nice lot, near the best part of Ponce de Leon avenue. Price, \$5,500.

FOR \$1,000 cash you can buy a nice, level, elevated vacant lot in Inman Park. Street is cherted and lot is cheap at \$1,000.

TENTH STREET, off of West Peachtree street, magnificent 2-story, 8-room house. Place is brand-new, has all conveniences. Price, \$6,000, on easy terms.

PONCE DE LEON AVENUE, and beyond the Springs, vacant lot for \$2,950. Lot is perfectly level with the sidewalk back for about 125 feet. This is a pick-up. Easy terms.

NORTH BOULEVARD, and between Ponce de Leon avenue and North avenue, 2-story house for \$5,700. Property in this block has been selling from \$7,500 to \$10,000.

7-ROOM BUNGALOW on Juniper street; vapor heat. Price, \$6,000. No loan.

**MORTUARY.**

**Mrs. Mary F. Morgan.**  
 Mrs. Mary Frances Morgan, wife of W. T. Morgan, died at 5 o'clock Sunday morning at her home in East Point. Surviving her are her husband, two daughters, Mrs. W. H. Wynne and Mrs. N. D. Roberts; three sons, E. B. John R. and W. Howard Morgan, all of Atlanta, and one brother, John S. Hammock, of Columbus, Ga. The body was brought Monday to the home of John R. Morgan in College Park, from which place they will be taken this morning at 8:30 o'clock to McCollum for the funeral and interment in the family burying plot.

**Edward G. Black.**  
 Edward G. Black, Jr., 15 years of age, died at the home of his parents, 115 East Eleventh street, Monday morning at 1 o'clock. He is survived by his parents, Mr. and Mrs. Edward G. Black. The body was taken last night to Savannah, where the funeral and interment will be held today.

**Richard F. Mabry.**  
 The funeral of Richard F. Mabry who died at his residence, 315 West Fourth street Sunday afternoon, will be held this afternoon at the above residence at 2:30 o'clock. The interment will be at West View.

**Miss Sallie McClain.**  
 Miss Sallie McClain, 64 years of age, died Monday night at her residence, 230 Waldo street. She is survived by two brothers, W. H. and G. W. McClain, and one sister, Mrs. J. W. Green. The funeral will be held this afternoon at 2:30 o'clock at Clifton church, East Atlanta. Interment will be in the churchyard.

**Robert Street.**  
 Robert Street, four-month-old son of Mr. and Mrs. C. Street, died at the residence of his parents, Mr. and Mrs. S. C. Street, at 11:30 o'clock Sunday night. The funeral will be held from the residence this morning at 10 o'clock and the interment will be at Hollywood.

**F. M. Brooks.**  
 F. M. Brooks, aged 57 years, died at his residence, 41 Castlesbury street, at 8 o'clock Monday morning. He is survived by his wife and five children, two daughters, Mrs. J. H. McCahey, Mrs. Cora Brooks; three sons, C. G. E. W. and R. E. Brooks. Brooks was a member of Stonehill Lodge, Camp, U. G. W., and also of the Juniper O. U. M. The funeral will be held this afternoon at 2:30 o'clock at the residence. Interment will be at Inman Park cemetery.

**WEST PEACHTREE STREET**

JUST A FEW DAYS, and the price of our West Peachtree lot will jump from \$500 to \$700 per front foot. A chance now for a nice profit. West Peachtree is to be regraded within sixty days. Easy terms arranged.

**W. L. & JOHN O. DUPREE**  
 REAL ESTATE.  
 501-2 EMPIRE BUILDING. BELL PHONE MAIN 3457.

PEACHTREE ROAD, adjoining the property of the Brookhaven club, in the rear, we offer a vacant lot 300x640, with an alley on rear. Lot practically level, with just the right drainage to make an ideal building lot. Plenty of shade. Price, \$10 a front foot less than adjoining property. We have the exclusive sale of this property, and will be glad to show you.

FAIRVIEW ROAD, between Oakdale and Springdale Roads, and only one block from Ponce de Leon avenue. Vacant lots 120 and 125 feet frontage, with a depth of 305 feet. Lots beautifully situated in the prettiest part of Druid Hills, and subject to all the restrictions of the Druid Hills Land Company with regards to the building, and distance from the street. Terms and prices given at our office.

**RESIDENCE**

NO. 406 COURTLAND STREET, between Currier and Pine streets, we offer a VERY GOOD 8-room house with all conveniences, lot 25x145. This house rents for \$45 per month. Price \$5,000.

J. R. SMITH & EWING  
 REAL ESTATE, RENTING, LOANS.  
 IVY 1513. 130 PEACHTREE. ATL 2865.

**B. F. BURDETTE REALTY CO.**  
 412-14 EMPIRE BUILDING. BOTH PHONES 2099.

87 ACRES WOODLAND, located 11 miles north of Atlanta, for \$70 per acre. Two-mile frontage on two public roads. Several large springs and good building sites. One of the best tracts of original forest in Fulton county. The purchaser will make 100 per cent in short time. Terms.

WHITEHALL STREET CORNER, renting for about \$2,500 per annum. All we ask is that you investigate this and see the chance of your life. The price is right, the terms are right, and now is the time to buy, before regrading begins on this street.

**MYRTLE STREET HOME**

ON THE BEST PART of this beautiful street, we have one of the nicest homes in that section, which for good reasons we are anxious to sell right away. There are nine rooms, living room, parlor, den, dining room, kitchen, four bedrooms and bath, with large celled attic. Everything modern, furnace, etc. Delightful porches. The lot is a beauty, east front, 60x195. Positively this is your chance to buy a home for \$2,500 less than it is worth.

**FACING PIEDMONT PARK**

ELEGANT 6-room cottage, large living room, dining room, three bedrooms, hall, bath and kitchen. Beautiful lot, 50x165. Price only \$5,500.

**WALDO & REDDING**  
 GRANT BUILDING. JOHN S. SCOTT, Salesman. PHONE IVY 590.

**THE L. C. GREEN CO.**  
 305 THIRD NATIONAL BANK BLDG. PHONES IVY 2943-4546.

**FOR RENT**

OGLETREE APT., 229 Washington street. Apt. 3, seven rooms—first class. Vacant September 1. \$65.00.

See **LIEBMAN**  
 REAL ESTATE AND RENTING,  
 17 WALTON STREET.

**\$9,750—EASY TERMS**

WILL BUY a nearly new and handsome 2-story, 9-room, brick-veneer-stone front and tile porch home, located one block from Peachtree, in Ansley Park. Interior finish, white enamel and mahogany; hardwood floors; beautiful mantels and fixtures; heated by furnace, also grates; breakfast room, sleeping porch, servants' rooms and side drive.

**HURT & CONE**  
 301 EMPIRE LIFE BLDG. PHONE IVY 2939.

**WE HAVE FOR SALE**

ONE SIX-ROOM COTTAGE and two eight-room, two-story houses in Inman Park—all new, never occupied. Will make attractive terms.

**PITTMAN CONSTRUCTION CO.**  
 Phone Main 4327. 205 Rhodes Bldg.

**HOME BARGAINS**

\$5,500—HANDSOME 6-room bungalow, hardwood floors and furnace. This is what you looked for a long time: \$500 cash, balance to suit you. Remember, it is close to corner Ponce de Leon avenue and North Boulevard.

\$4,000 EAST GEORGIA AVE., a very pretty 6-room home on corner lot. If you want a classy little home on the asphalt street, buy this. Terms easy.

\$6,300—NORTH BOULEVARD, 6-room cottage. If you will take a peep at this you will buy it sure, close to Ponce de Leon avenue.

\$5,000—DANDY 6-room bungalow, hardwood floors, furnace, and tile bath room; in fact, it is a little dream; terms easy, and it is right at Adkins Park and Highland avenue.

**MARTIN-OZBURN REALTY CO.**  
 Third National Bank Bldg. PHONES: IVY 1276; ATLANTA 208.

**Fulton County Home Builders**

WE'LL FINANCE your building idea. We'll help you secure or pay for the lot you select; we'll draw your plans; we'll build the house. We'll then meet your reasonable requirements for repayment. We are building for scores of others—why not for you?

WE ARE BUILDING all classes of houses, small and large bungalows and palatial residences. Our different inspectors, with their respective foreman and mechanics, are each qualified for their special class of building. Let us show you.

**Fulton County Home Builders**  
 E. C. CALLAWAY, President. J. W. WILLS, Secretary.  
 BENJ. PADGETT, JR., Superintendent of Construction.  
 623-30 CANDLER BUILDING. PHONE IVY 4674.

**Fulton County Home Builders**

**\$25 CASH, \$25 PER MONTH**

WE ARE offering you a new 6-room bungalow, sewer, water and electric lights. Within one-half block of car line and convenient to schools.

**HARPER REALTY CO.**  
 717 THIRD NATIONAL BANK BLDG.  
 Bell Phone Ivy 4286. Atlanta Phone 672.

**WE Will Sell Before the Courthouse Door ON TUESDAY, AUGUST 5, NEXT**  
 for the Administrators of the D. Gussel Estate  
**TO THE HIGHEST BIDDER, THE FOLLOWING VALUABLE PROPERTY**

SOUTHWEST CORNER OF E. FAIR AND FRAZIER STREETS, fronting 67.10 FEET ON FAIR STREET and 80 FEET ON FRAZIER STREET, with THREE HOUSES AND ONE STORE, for business purposes. This is very close-in property, within the Hamilton Circle, and is ripe now for business purposes. Remember, IT'S A CORNER. Terms: Half cash, balance in 1 and 2 years, at 7 per cent.

**BE ON HAND AT THE SALE**  
**GREENE REALTY COMPANY, Agents**

**HOMES**

ANSLEY PARK, just off Peachtree street, 9 rooms, 2 stories; furnace heat, side drive. Price, \$12,000. Terms.

PONCE DE LEON AVENUE—13 rooms, steam heat; built of stone and brick, with all conveniences; beautiful large lot. Price, \$17,500. Terms.

**BUNGALOWS**

SIX ROOMS, furnace heat and all conveniences. Just off Ponce de Leon in the Druid Hills section. Price, \$5,000. Easy terms.

IF YOU WANT A HOME SEE

**W. L. & JOHN O. DUPREE**  
 REAL ESTATE. 501-2 EMPIRE BUILDING. BELL PHONE: MAIN 3457.  
 MAIN 5202. 1217 ATLANTA NATIONAL BANK BUILDING.

**L. O. TURNER CO.**  
 INVESTMENT PROPERTY.

LOCATED ON NORTH SIDE, RIGHT WHERE ENHANCEMENT IS SURE WILL SELL IN TWO YEARS TIME FOR \$3,000 MORE THAN WE ASK FOR IT NOW, AND MAKE YOU 11 PER CENT ON YOUR MONEY WHILE YOU WAIT. PRICE, \$7,500; \$2,500 CASH, BALANCE EASY.

NORTH SIDE HOMES.

WE HAVE a large list of new places on the north side—a number of them have never been on the market before. We have persons who look them over and can recommend them. Ask us to show them to you. Will not annoy you if you call us.

SALESMEN:  
 JOHN WESLEY COOPER AND H. C. BLAKE.

**FOR SALE**

AT A SACRIFICE, beautiful St. Charles avenue home. Call at office for particulars.

WEST END bungalow, 6 rooms, hardwood floors, stone front, double floored, shingled and as you will see it's the best little house in Atlanta for the low price of \$4,500, \$500 cash, balance like rent. Call us.

**G. R. MOORE & CO.**  
 116 LOBBY CANDLER BLDG. ATL 2483.  
 IVY 4978.

**STORES**

42 LUCKIE STREET, 1,800 square feet.  
 FIVE new stores on Forsyth street, on September 1, 1913.  
 LUCKIE, Hayden and Harris streets—three brand-new stores.  
 127 CENTRAL AVENUE, loft, 5,000 square feet.  
 58-60 WEST MITCHELL, first floor and basement, about 9,000 square feet.  
 58 WEST MITCHELL STREET, 2 lots, 40x90, each \$100.  
 69 WEST MITCHELL STREET, store 22x120 feet.  
 65 EAST ALABAMA, first floor and basement, 3,000 square feet.  
 50-52 AUBURN AVENUE, 40x100 feet, with basement.  
 CORNER Luckie and Fairlie, store room, 25x50 feet.

**TURMAN, BLACK & CALHOUN**  
 203 EMPIRE BUILDING.

**REAL BARGAINS ON NORTH SIDE**

PONCE DE LEON AVENUE—9-room, 2-story home. Every modern convenience. Cement driveway, garage, servant's room, etc. On lot 50x200 feet. Price, \$12,500. Terms arranged. This is the best value on the street.

**BUNGALOWS**

WE HAVE several new up-to-the-minute bungalows in the best section on the north side, ranging in price from \$2,500 to \$7,500, on easy terms. FOR RENT—125 West Peachtree, 5 rooms, \$35 per month.

**R. C. WOODBERY & CO.**  
 REAL ESTATE. 317 EMPIRE BUILDING. MAIN 78.

**REAL ESTATE**  
**FOR SALE AND RENT.**

**REAL ESTATE**  
**FOR SALE AND RENT.**

**FINCHER & MARRIOTT**  
 JAMES H. REYNOLDS, Sales Manager.  
 1520 CANDLER BUILDING. PHONE IVY 5213.

**SIX-ROOM HOUSE AND 3 ACRES LAND.**

ABOUT 14 miles north of Atlanta, just off Peachtree Road and in block of railroad station, we have the best bargain to be had in small acreage tracts north of the city. New 6-room house (not quite completed), 2 barns, small orchard and 3 acres of good ground, all for the small sum of \$2,800.

**GEORGIA HOME AND FARM COMPANY**  
 114 CANDLER BUILDING.

**THE R. E. EASTERLIN**  
 PRINTING AND ENGRAVING COMPANY  
 Hallman Building, 70 1/2 PEACHTREE. Phone: IVY 4797-L.

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SELLING COTTON ON RAIN REPORTS

New Low Records for Movement Recorded—January Sold Under 11 Cents—Spot Cotton Quiet.

New York, August 4.—Interest in the cotton market today again centered largely around the weather situation in Texas. Early private reports of further rains started a selling movement at the opening, which forced prices off partially six points under Saturday's close.

SPOT COTTON.

Atlanta, August 4.—Cotton, nominal, middling, 12.

PORT MOVEMENT.

Galveston—Quiet; middling, 11 1/2; net receipts, 2,587, gross, 2,337; sales, 190; stock, 21,540.

NEW ORLEANS QUOTATIONS.

New Orleans—Quiet; middling, 12; net receipts, 103, gross, 105; sales, 24; stock, 24,250.

MOBILE—Dull; middling, 11 1/2; net receipts, 500.

SAVANNAH—Steady; middling, 11 1/2; net receipts, 427; gross, 427; sales, 10; stock, 18,745.

CHARLOTTE—Nominal; net receipts, 51; gross, 51; sales, none; stock, 1,304.

WILMINGTON—Nominal; stock, 9,505.

BALTIMORE—Nominal; middling, 12 1/2; stock, 4,185.

NEW YORK QUOTATIONS.

New York—Quiet; middling, 12; net receipts, none; gross, 1,944; sales, none; stock, 34,550.

SEVEN QUOTATIONS.

Seven—Quiet; middling, 12; net receipts, none; gross, 1,094; sales, none; stock, 9,662.

PHILADELPHIA—Steady; middling, 12; stock, 444.

INTERIOR MOVEMENT.

Houston—Quiet; middling, 11 1/2; net receipts, 967; gross, 967; sales, 1,191; stock, 1,418.

AGUSTA—Steady; middling, 12 1/2; net receipts, 40; gross, 40; sales, 125; stock, 394; stock, 10,786.

MEMPHIS—Steady; middling, 12; net receipts, 14; gross, 14; shipments, 190; sales, 73; stock, 17,157.

ST. LOUIS—Quiet; middling, 12 1/2; net receipts, none; gross, 753; shipments, 1,054; sales, none.

CINCINNATI—Net receipts, 258; gross, 258; shipments, 125; sales, none; stock, 23,917.

LITTLE ROCK—Quiet; middling, 11 1/2; net receipts, 2; gross, 2; shipments, 225; sales, none; stock, 10,749.

NEW ORLEANS COTTON.

New Orleans, August 4.—Cotton futures opened steady at a decline of 4 to 5 points in an accumulation of the market.

MONEY AND EXCHANGE.

New York, August 4.—Money on call steady at 2 1/2%; rates, 2 1/2%; closing bid, 2 1/2%.

TREASURY STATEMENT.

Washington, August 4.—The condition of the United States treasury at the beginning of business today was:

FOREIGN FINANCE.

London, August 4.—No markets today, holiday.

COTTON FUTURES MARKETS.

Table with columns: Range in New York Cotton, Last, Prev. Close, etc.

BONDS.

Table listing various bonds with columns: U. S. 2 1/2%, 4%, 5%, etc.

STOCKS.

Table listing various stocks with columns: High, Low, Close, Prev. Close, etc.

Cotton Region Bulletin.

Atlanta, August 4.—For the 24 hours ending at 8 a. m. 1913 (median time):

Table with columns: Station, Temperature, etc.

TEXAS RAINFALL.

Galveston, 18 San Antonio, 14 Austin, 14 Dallas, 22 Houston, 34 Lubbock, 72.

HEAVY RAINS.

North Carolina—Greensboro, 2.00; Raleigh, 1.50.

INTERNAL MOVEMENT.

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CORN TAKES JUMP THEN COMES DOWN

After Advancing Rapidly in Morning Report of Showers in Iowa Caused Heavy Selling and Prices Declined.

Chicago, August 4.—Corn buying took gigantic proportions today, but the market became dangerous for holders. Merely the mention of a sprinkler of rain in Iowa brought a selling stampede.

Accompanied by the most exciting transactions of the year, corn climbed early as high as 7 1/2-7 3/4, although last week it was regarded by many as a nearly impossible goal.

In wheat, as in corn, there was a collapse of prices after midday. The break in corn had much to do with the reaction, but depression also came from a huge increase in the visible supply.

CHICAGO QUOTATIONS.

Following are the quotations on the Chicago exchange today:

Table with columns: Article, Open, High, Low, Close, Prev. Close, etc.

RECEIPTS IN CHICAGO.

Estimated for Today, Tomorrow, and Next Day.

Table with columns: Wheat, Corn, etc., Receipts.

PRIMARY MOVEMENT.

Last week: Receipts, 10,100,000; against 12,700,000 last year.

GRAIN.

Chicago, August 4.—Cash: Wheat, No. 2 red, 87 1/2¢.

VISIBLE SUPPLY OF GRAIN.

New York, August 4.—Visible supply of grain compiled by the New York Produce Exchange:

Table with columns: Wheat, Corn, etc., Supply.

CORN JUMPS AT KANSAS CITY.

Kansas City, August 4.—The market controlled the market here today. Wheat and corn were up 2 to 3 cents a bushel.

NAVAL STORES.

Savannah, August 4.—Turpentine easy at 84 1/2¢; sales 900; receipts 400; shipments 180.

COFFEE.

New York, August 4.—The coffee market closed steady; sales, 106,730 bags.

ATLANTA QUOTATIONS.

Country Produce.

Table listing various country produce items with prices.

POULTRY AND EGGS.

Table listing poultry and egg prices.

GRAIN.

Table listing grain prices.

GROCERIES.

Table listing grocery prices.

PROVISION MARKET.

Table listing provision market prices.

ATLANTA LIVE STOCK MARKET.

By W. H. White, Jr., of the White Provision Co.

Table listing live stock market prices.

PROVISIONS.

Table listing provision prices.

MINING STOCKS.

Table listing mining stock prices.

LIQUID.

Table listing liquid prices.

WHEAT.

Table listing wheat prices.

CORN.

Table listing corn prices.

POULTRY.

Table listing poultry prices.

EGGS.

Table listing egg prices.

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STOCKS AFFECTED BY THE CROP NEWS

Dealing Light During Day With No Outside Interest. American Express Fell to Lowest in Five Years.

New York, August 4.—Crop conditions, especially affecting corn, exerted more influence over today's dull market than any factor in the stock market itself.

Dealings in stocks were exceedingly light, and enlisted no outside interest. Leading issues were practically unchanged.

Dealings in stocks to noon were barely more than 50,000 shares, while bond sales for the same period aggregated \$300,000.

New York, August 4.—Copper firm standard spot to October, \$14.77 bid; electrolytic, \$15.20 bid.

METALS.

New York, August 4.—Copper firm standard spot to October, \$14.77 bid; electrolytic, \$15.20 bid.

COTTON.

Chicago, August 4.—Butter unchanged. Eggs, receipts 12,217; sales unchanged.

St. Louis, August 4.—Butter steady; receipts 7,490; creamery extra 24 1/2¢.

WHEAT.

Chicago, August 4.—Wheat, receipts 20,000; sales 10,000.

CORN.

Chicago, August 4.—Corn, receipts 10,000; sales 5,000.

POULTRY.

Chicago, August 4.—Poultry, receipts 10,000; sales 5,000.

EGGS.

Chicago, August 4.—Eggs, receipts 10,000; sales 5,000.

LIQUID.

Chicago, August 4.—Liquor, receipts 10,000; sales 5,000.

WHEAT.

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CORN.

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POULTRY.

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CORN.

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POULTRY.

Chicago, August 4.—Poultry, receipts 10,000; sales 5,000.

EGGS.

Chicago, August 4.—Eggs, receipts 10,000; sales 5,000.

HOUSE COMMITTEE REPORTS TWO BILLS

Two measures of some interest were reported favorably by the general agriculture committee of the house, No. 1, yesterday.

The other bill was senate bill No. 123, by Senator Ford, which takes up the quarantine on lint cotton and cotton seed hulls coming from districts infested by the boll weevil.

MORTGAGE MONEY

I want a few more choice Real Estate Loans—\$1,000 to \$5,000. Suburban Properties and Farms considered, if well improved.

WM. HURD HILLYER

Trust Co. of Ga. Bldg.

BONDS FOR INVESTMENT

High-grade municipal, railroad and public service corporation bonds. Send for List of Offerings.

HARRIS, FORBES & CO.

Successors to N. W. Harris & Co. Fine Street, Corner William New York

JOHN C. WHEATLEY

STOCKS BONDS Commercial Paper 304 Third National Bank Bldg. Telephone Main 1038

LOWRY NATIONAL BANK

Capital \$1,000,000 Surplus \$1,000,000 Savings Department. Safe Deposit Boxes

AUDIT COMPANY OF THE SOUTH

C. J. METZ, C. A., President. 627-628 Candler Building. ATLANTA.

ALONGO RICHARDSON & CO.

Certified Public Accountants Empire Bldg.—Atlanta

ATLANTA APPRAISAL COMPANY

Charles M. Jackson, Manager Gould Building Atlanta, Ga.

JOHN F. BLACK & CO.

COTTON EXCHANGE BUILDING, N. Y. Members New York Cotton Exchange from its organization Members New York Coffee Exchange Members Chicago Board of Trade We solicit orders in Cotton, Coffee, Grain and Provisions

HUBBARD BROS. & CO., Cotton Merchants

